



City of Cincinnati Primary Care Board of Governors Meeting

April 10, 2024

Agenda

Pamela J. Adams	Jeffery Brewster	Robert H. Brown	Michelle Burns
Timothy Collier	Robert Cummings	Dr. Angelica Hardee	Dr. Camille Jones
Dr. Phil Lichtenstein	Luz Schemmel	Debra Sellers	Jen Straw
Erica White-Johnson	Dr. Bernard Young		

Meeting Reminders: Please raise your virtual hand via Zoom when asking a question and please wait to be acknowledged and always remain muted, unless actively speaking/presenting (With the exception of the Board Chair).

6:00 pm – 6:05 pm Call to Order and Roll Call

6:05 pm – 6:10 pm **Vote: Motion to approve the Minutes from March 13, 2024, CCPC Board Meeting.**

Executive Committee

- 6:10 pm – 6:20 pm Nominations of Officers
- Nominated from March Board Meeting
Chair: Mr. Timothy Collier
Chair: Dr. Bernard Young
Vice Chair: Ms. Michelle Burns
Secretary: Dr. Angelica Hardee
 - Any New Nominations

- 6:20 pm – 6:30 pm Election of Officers
- **Vote: Motion to Elect [nominee] as Board Chair (may be more than one)**
 - **Vote: Motion to Elect [nominee] as Board Vice-Chair (may be more than one)**
 - **Vote: Motion to Elect [nominee] as Board Secretary (may be more than one)**

- 6:30 pm – 6:35 pm Resignation of Mr. Jeffrey Brewster
- **Vote: Motion to approve the acceptance of Mr. Jeffrey Brewster’s resignation from the CCPC Board.**

6:35 pm – 6:40 pm Recognition of Outgoing Board Members – Ms. Pamela J. Adams, Mr. Jeffrey Brewster, Mr. Robert Brown

Leadership Updates

- 6:40 pm – 6:50 pm Ms. Joyce Tate, Chief Executive Officer
- CEO Report
 - Ohio Department of Health SBHC Expansion Application
 - **Vote: Motion to approve the submission and acceptance of the Ohio Department of Health (ODH) SBHC Expansion application if awarded.**
 - Sliding Scale Fee Update – **handout**
 - **Vote: Motion to approve 2024 Sliding Fee Scale, based on the new Federal Poverty Guideline.**
 - Personnel Actions – **handout**
- 6:50 pm – 7:00 pm Ms. Angela Mullins, Nursing Supervisor
- Risk Management Presentation – **handout**



7:00 pm – 7:10 pm Mr. Mark Menkhaus Jr., Chief Financial Officer
CFO Report – **handout**

New Business

7:10 pm – 7:15 pm Public Comments

7:15 pm Adjourn

Documents in the Packet but not presented.

Efficiency Update is included in the packet. Please contact Dr. Geneva Goode (Efficiency Update) with any questions/concerns.

Next Meeting – May 8, 2024

Mission: *To provide comprehensive, culturally competent, and quality health care for all.*

CCPC Board of Governors Meeting Minutes

Wednesday, March 13, 2024

Call to order at 6:00 pm

Roll Call

CCPC Board members present –Ms. Pamela J. Adams, Mr. Robert Brown, Ms. Michelle Burns, Mr. Timothy Collier, Dr. Angelica Hardee, Dr. Camille Jones, Ms. Luz Schemmel, Ms. Jen Straw, Ms. Erica White-Johnson, Dr. Bernard Young

CCPC Board members absent –Mr. Jeff Brewster, Mr. Robert Cummings, Dr. Phil Lichtenstein, Md. Debra Sellers

Others present – Ms. Sa-Leemah Cunningham, Ms. Joyce Tate, Mr. Mark Menkhaus Jr, Dr. Geneva Goode, Mr. David Miller, Dr. Anna Novais, Mr. Kyle Idahosa, Dr. Monica Mitchell

Topic	Discussion/Action	Motion	Responsible Party
Call to Order/Moment of Silence	<p>The meeting was called to order at 6:00 p.m.</p> <p>The board gave a moment of silence to recognize our two most important constituencies; the staff and patients.</p>	n/a	Mr. Tim Collier
Roll Call	10 present, 4 Absent	n/a	Ms. Sa-Leemah Cunningham
Minutes	<p>Motion: That the City of Cincinnati Primary Care Board of Governors approves the minutes of the January 10, 2024, CCPC Board Meeting.</p> <p><i>Ms. Adams and Dr. Hardee joined the meeting after this vote</i></p>	<p>M: Mr. Tim Collier 2nd: Ms. Michelle Burns Action: 7 Yes, 1 Abstain- Passed</p>	Mr. Tim Collier
Executive Committee			
CCPC Board Officer Elections	<p>Mr. Tim Collier & Ms. Sa-Leemah Cunningham discussed and requested nominations for CCPC Board officer elections.</p> <ul style="list-style-type: none"> • List of CCPC Board members eligible for CCPC Elections was included in the packet. • Nominations for Chair, Vice-Chair, and Secretary were discussed. <ul style="list-style-type: none"> ○ Ms. Pamela Adams nominated Dr. Bernard Young for Chair. Dr. Young accepted the nomination. ○ Ms. Erica White-Johnson nominated Mr. Tim Collier for Chair. Mr. Collier accepted the nomination. ○ Mr. Tim Collier nominated Ms. Michell Burns for Board Vice-Chair. Ms. Burns accepted the nomination. ○ Ms. Michelle Burns nominated Dr. Angelica Hardee for Board Secretary. Dr. Hardee accepted the nomination. ○ Ms. Cunningham informed the board 	n/a	Mr. Tim Collier & Ms. Sa-Leemah Cunningham

	that they have, through the April 10, 2024, Board meeting, to submit nominations. The vote will also take place on April 10, 2024, during the CCPC Board meeting.		
Old Business			
CEO Update	<p>Ms. Tate gave her CEO Update and shared the latest CHD Personnel Actions with the Board.</p> <p>Crossroads Harrison Site Update</p> <ul style="list-style-type: none"> Ms. Tate informed the board that the team had to send prior approval for the relinquishment of the Crossroads Harrison site; for them to separate from CHD. Mr. Collier signed off on it and the process is moving forward. <p>HRSA Annual UDS Report</p> <ul style="list-style-type: none"> Ms. Tate let the board know that the team is the process of editing the annual UDS report that they will be submitting to HRSA. <p>Update on Proposed Creation of a CCPC Foundation</p> <ul style="list-style-type: none"> Ms. Tate announced to the board that after speaking to the city legal department, CCPC cannot set up a foundation. Ms. Tate elaborated that if a foundation is set up, it must be by a non-city entity (neutral third-party with their own employees and board). CCPC can be a benefactor. If a donor wants to donate to CCPC, the donor can set up a foundation that can be tied to CCPC but again, they will have their own board, employees, and resources. Legal is not able to advise the board on a foundation and will not be able to speak publicly about it. <p>Personnel Actions</p> <ul style="list-style-type: none"> Ms. Tate discussed the personnel actions listed in the agenda packet that were approved at the February Board of Health Meeting. CCPC welcomes 3 new health clinic coordinators and a new call center manager (senior administrative specialist). <p>Grant Award for Maternal Infant Health</p> <ul style="list-style-type: none"> Ms. Tate also announced to the board that the team has received a portion of \$500 Million in funding announced by Ohio Governor DeWine that supports improvement of Maternal Infant Health. Ms. Tate gave kudos to Dr. Goode and the Reproductive Health and Wellness Team (Ms. Emily Herchline and Mr. 	n/a	Ms. Joyce Tate

	Joseph White) for being awarded \$349,136 of grant funding to increase prenatal and post partem doctor’s visits; and, to support nutrition insufficiencies during pregnancy. The CHD team received one of the highest award amounts in the state of Ohio.		
Roberts Academy Dental Center Update	<p>Dr. Novais gave an update on the Roberts Dental Center Expansion to the board.</p> <p>Highlights</p> <ul style="list-style-type: none"> • See the attached Roberts Academy Dental Center floor plan in the agenda packet. • Dr. Novais discussed the progress of the Roberts Expansion project. • The team has finalized the floor plan for the Roberts Dental Expansion Project. • CCPC was able to find space inside the school for the Dental Expansion; that will have separate entrance for community patients. • The school has been very supportive of the process. CPS has donated some offices for the CCPC staff to use in the school; therefore, the school-based health center and the Roberts Dental Center will be in the same location in the school. • The team is currently looking at starting the construction phase. • Dr. Novais is looking forward to having the dental center open at the beginning of the next school year (Fall 2024). • 	n/a	Dr. Anna Novais
Finance Update	<p>Mr. Mark Menkhaus Jr. reviewed the financial data variance between FY23 and FY24 for the month of November 2023.</p> <ul style="list-style-type: none"> • Please see the memo and presentation attached to the agenda. <p>Highlights</p> <ul style="list-style-type: none"> • Health Center Disaster hours were down 70%. • School Based Disaster Hours were down 95%. • Revenue decreased 7.14%. <ul style="list-style-type: none"> ○ Grant revenue decreased 38.48%. ○ Self-paid patients decreased 9.71%. ○ Medicare decreased 1.55%. ○ Medicaid decreased by 28.75%. ○ Private Pay increased 3.88%. ○ Medicaid managed care decreased 6.25%. ○ 416—Offset decreased 4.43%. • Expenses increased 17.44%. <ul style="list-style-type: none"> ○ Personnel expenses increased 18.25%. ○ Material expenses increased 5%. ○ Contractual Costs increased 9.36%. ○ Fixed costs increased 29.94%. 	n/a	Mr. Mark Menkhaus Jr.

	<ul style="list-style-type: none"> ○ Fringes increased 22.64%. ● Net Gain was \$162,202.73; decreased 96.92%. ○ Invoices greater than 90 days are at 17% (below 20% is the goal). ○ Invoices greater than 120 days are at 3% (below 10% is the goal). ○ Days in Accounts receivable were 0.6 days. ● Mr. Menkhaus discussed the Board of Health Contract that pertains to CCPC. <ul style="list-style-type: none"> ○ Mr. Menkhaus discussed the Hamilton County Public Health Dollars for Dentures program-contract 45x10614. In this contract Hamilton County Public Health will pay the City of Cincinnati Health department the cost of the laboratory fee for removable appliances fabricated for low-income (under 200 percent poverty) patients. These appliances include dentures and partials (including flippers). This contract was approved by the Board of Health. ● No additional commentary from the board. 		
<i>New Business</i>			
Public Comments	<ul style="list-style-type: none"> ● No Public Comments. 	n/a	Mr. Tim Collier
Documents in the Packet but not presented.	<ul style="list-style-type: none"> ● Efficiency Update is included in the packet. 	n/a	n/a

Meeting adjourned: 7:05 pm

Next meeting: April 10, 2024, at 6:00pm.

The meeting can be viewed and is incorporated in the minutes: <https://fb.watch/reyndUEkyE/>

Date: 3/13/2024
Clerk, CCPC Board of Governors





Date: 3/13/2024
Dr. Angelica Hardee, Secretary

CCPC Board of Governors

Cincinnati Health Department

March 13, 2024

Board Members	Roll Call	1/10/24 Minutes
Ms. Pamela J. Adams	X	
Mr. Jeff Brewster		
Mr. Robert Brown	X	
Ms. Michelle Burns	X	2nd
Mr. Timothy Collier-Chair	X	M
Mr. Robert Cummings		
Dr. Angelica Hardee	X	
Dr. Camille Jones	X	<i>abstain</i>
Dr. Philip Lichtenstein		
Ms. Luz Schemmel	X	
Ms. Debra Sellers		
Ms. Jen Straw	X	
Ms Erica White-Johnson	X	
Dr. Bernard Young	X	
Motion Result:	Quorum	Passed

x	Present
	Yay
	Nay
	Absent
	Didn't vote, but present
M	Move
2nd	Second

STAFF/Attendees	
Sa-Leemah Cunningham (clerk)	X
Joyce Tate, CEO	X
Geneva Goode, DNP	X
Mark Menkhaus Jr	X
David Miller	X
Anna Novais, MD	X
Kyle Idahosa	X
Monica Mitchell, PhD	X

CCPC Board of Governors

Attendance - Yearly

Board Meeting

	Month/year of oath	2019	2020	2021	2022	2023	January, 2024	February, 2024	March, 2024
Pamela Adams (U)	April, 2018	12/12	10/11	10/13	13/15	10/12			x
Jeffery Brewster (U)	August, 2021			3/4	10/15	4/12			
Robert Brown (U)	October, 2018	12/12	11/11	13/13	15/15	12/12	x	x	x
Michelle Burns (U)	April, 2019	7/12	10/11	12/13	14/15	12/12	x	x	x
Timothy Collier (U)	October, 2019	1/2	11/11	13/13	15/15	12/12	x	x	x
Robert Cummings (N)	August, 2023					5/5			
Dr. Angelica Hardee (N)	August, 2020		4/4	10/13	14/15	8/10	x	x	x
Dr. Camille Jones (N)	August, 2020		4/4	13/13	13//15	12/12	x	x	x
Dr. Phillip Lichtenstein (N)	May, 2022				12/12	12/12	x	x	
Luz Schemmel (N)	December, 2021			1/1	13/15	10/12	x	x	x
Debra Sellers (U)	October, 2022				3/5	12/12	x		
Jeanette Straw (U)	August, 2022				5/8	10/12	x		x
Erica White-Johnson (U)	November, 2021			2/2	9/15	9/12	x		x
Dr. Bernard Young (N)	October, 2022				5/5	12/12	x	x	x

Absent
 Before joining the board
 Not a full year on the board

*there was no November meeting in 2020, which made 11 meetings for the year

*there was a Special meeting in July 2021 which made 13 meetings for the 2021 year

*there were 2 additional board training sessions in September & December 2022 which makes 15 meetings

(U): User (N): Non-User

**City of Cincinnati Primary Care
2024 Sliding Fee Discount Program**

Subject: Sliding Fee Discount Program

Effective Date: January 23, 2024

Purpose:

The board approved Sliding Fee Discount Policy is the policy and procedure guiding the organization’s establishment and implementation of the Sliding Fee Discount Program (SFDP). The policy states that the City of Cincinnati Primary Care will base the SFDP on the most current Federal Poverty Guidelines, (<https://aspe.hhs.gov/topics/poverty-economic-mobility/poverty-guidelines>). This document provides the Sliding Scale for 2024.

Sliding Fee Scale:

	A		B		C		D		E	
Size	Nominal Fee		75% Discount		50% Discount		25% Discount		Full Pay	
1	0	15,060	15,061	18,825	18,826	22,590	22,591	26,355	26,356	& over
2	0	20,440	20,441	25,550	25,551	30,660	30,661	35,770	35,771	& over
3	0	25,820	25,821	32,275	32,276	38,730	38,731	45,185	45,186	& over
4	0	31,200	31,201	39,000	39,001	46,800	46,801	54,600	54,601	& over
5	0	36,580	36,581	45,725	45,726	54,870	54,871	64,015	64,016	& over
6	0	41,960	41,961	52,450	52,451	62,940	62,941	73,430	73,431	& over
7	0	47,340	47,341	59,175	59,176	71,010	71,011	82,845	82,846	& over
8	0	52,720	52,721	65,900	65,901	79,080	79,081	92,260	92,261	& over
9	0	58,100	58,101	72,625	72,626	87,150	87,151	101,675	101,676	& over
10	0	63,480	63,481	79,350	79,351	95,220	95,221	111,090	111,091	& over
11	0	68,860	68,861	86,075	86,076	103,290	103,291	120,505	120,506	& over
12	0	74,240	74,241	92,800	92,801	111,360	111,361	129,920	129,921	& over
	0-100%		101-150%		151-175%		176-200%		>200%	

Nominal Fee:

- \$20 for medical services
- \$20 for preventative and diagnostic dental services
- \$30 for restorative and emergency dental services

The nominal fee is not based on the cost of services.

**Atención Primaria de la Ciudad de Cincinnati.
Programa de Descuento de Tarifas Variables 2024**

Asunto: Programa de Descuento de Tarifas Variables

Fecha de vigencia: January 23, 2024

Objetivo:

La política del Sistema de Descuentos de Tarifas Variables aprobada por la Junta de Gobierno, es la regulación y el procedimiento que guía el establecimiento y la implementación del Programa de Descuentos de Tarifas Variables de la organización. Esta regulación establece que la Atención Primaria de la Ciudad de Cincinnati se basará en el Índice Federal de Pobreza más actual (<https://aspe.hhs.gov/topics/poverty-economic-mobility/poverty-guidelines>). Este documento proporciona las Tarifas variables para el año 2024.

Tarifas Variables:

	A		B		C		D		E	
Tamaño	Tarifa Nominal		75% Descuento		50% Descuento		25% Descuento		Pago completo	
1	0	15,060	15,061	18,825	18,826	22,590	22,591	26,355	26,356	& over
2	0	20,440	20,441	25,550	25,551	30,660	30,661	35,770	35,771	& over
3	0	25,820	25,821	32,275	32,276	38,730	38,731	45,185	45,186	& over
4	0	31,200	31,201	39,000	39,001	46,800	46,801	54,600	54,601	& over
5	0	36,580	36,581	45,725	45,726	54,870	54,871	64,015	64,016	& over
6	0	41,960	41,961	52,450	52,451	62,940	62,941	73,430	73,431	& over
7	0	47,340	47,341	59,175	59,176	71,010	71,011	82,845	82,846	& over
8	0	52,720	52,721	65,900	65,901	79,080	79,081	92,260	92,261	& over
9	0	58,100	58,101	72,625	72,626	87,150	87,151	101,675	101,676	& over
10	0	63,480	63,481	79,350	79,351	95,220	95,221	111,090	111,091	& over
11	0	68,860	68,861	86,075	86,076	103,290	103,291	120,505	120,506	& over
12	0	74,240	74,241	92,800	92,801	111,360	111,361	129,920	129,921	& over
	0-100%		101-150%		151-175%		176-200%		>200%	

Tarifa Nominal:

- \$20 por servicios médicos.
- \$20 por servicios dentales de prevención y diagnóstico.
- \$30 por servicios dentales restaurativos y de emergencia

La Tarifa Nominal no se basa en el coste de los servicios.



Date: 3/26/2024

To: MEMBERS of the BOARD of HEALTH

From: Grant Mussman, MD MHSA, Health Commissioner

Copies: Leadership Team, HR File

Subject: **PERSONNEL ACTIONS for March 26, 2024 BOARD of HEALTH MEETING**

NON-COMPETITIVE APPOINTMENT –pending EHS and/or background check

KALEB EDWARDS

NURSE PRACTITIONER

CCPC

(Resignation vacancy)

Salary Bi-Weekly Range:

\$3,568.43 to \$4,904.01

Revenue Fund

We're pleased to introduce Kaleb Edwards, MSN, FNP-BC, as the newest member of our clinical team. Mr. Edwards is an enthusiastic, highly motivated health professional with a MSN and a B.S in Health Science who has a deep passion health promotion, disease prevention, and health education. He joins us from AFC Urgent Care where he has been working in his first position as a NP since December 2023.

MARGARET GREENE

NURSE PRACTITIONER

CCPC

(Resignation vacancy)

Salary Bi-Weekly Range:

\$3,568.43 to \$4,904.01

Revenue Fund

We are pleased to introduce Margaret Greene, MSN, APRN, a family nurse practitioner joining our clinical team. She joins us from The Little Clinic, where she has worked since her graduation in 2023. We are excited to welcome Maggie to our team and look forward to the positive impact she will make on our community's health and well-being.

CARLIE WISE

DIETITIAN

WIC PROGRAM

(Retirement vacancy)

Salary Bi-Weekly Range:

\$2,295.94 to \$3,085.55

Grant Fund

Carly Wise received her undergraduate degree from the University of Kentucky and her Master's degree from Miami University. During her internship program she had a rotation at the Butler County WIC office which she enjoyed. She was a nutrition manager at the Nutter Training Facility and a peer leader as a teacher's assistant in Chemistry. She has an interest in working in community nutrition and has technical skills in producing materials.

PERSONNEL ACTIONS for March 26, 2024 , BOARD of HEALTH MEETING
Page 2 of 2

PROMOTION

MILLIE OLDS

**SENIOR ENVIRONMENTAL
HEALTH SPECIALIST**

CHES/ENVIRONMENTAL

(New Position)

Salary Bi-Weekly Range:

\$2,807.49 to \$2,905.74

General Fund

DARIUS PORTER

**SENIOR ENVIRONMENTAL
HEALTH SPECIALIST**

CHES/ENVIRONMENTAL

(Other Vacancy)

Salary Bi-Weekly Range:

\$2,807.49 to \$2,905.74

General Fund

Darius Porter, REHS, has been promoted to Senior REHS. Darius has worked with CHD in the Food Safety Program since 2007. Darius will continue to work in the Food Safety Program as a Senior REHS.

2023 Risk Management Training

- Fire Safety: The Basics
- Hazardous Chemicals: The Essentials
- Understanding Bloodborne Pathogens
- Infection Control: Basic Concepts
- Essentials of HIPAA
- Shoulder Dystocia: Prediction, Prevention, and Management
- The Impact of Care Transitions on Outcomes and Readmissions
- Handling Aggressive Behaviors
- Providing Effective Internal Customer Service
- Providing Customer Service
- City-wide Required Acknowledgment
- AED LifePak
- Documentation: The Legal Side
- Diversity, Equity, and Inclusion for the Healthcare Employee

Training Source

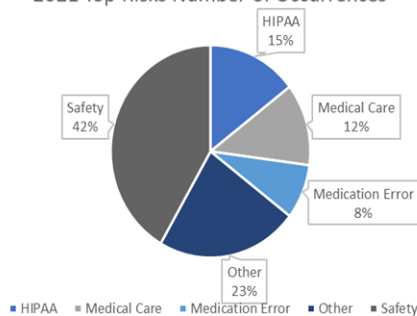
Relias

2023 Claim(s)

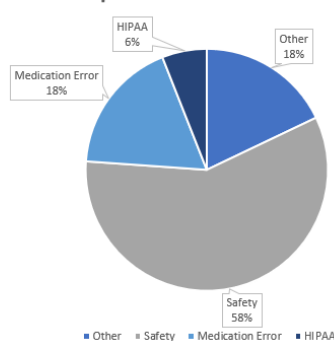
No Claims Filed

Top Risks Based on Frequency of Incident/Occurrence and Severity Score

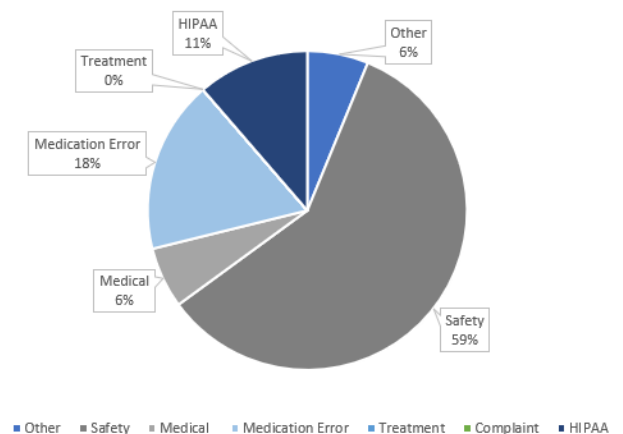
2021 Top Risks Number of Occurrences



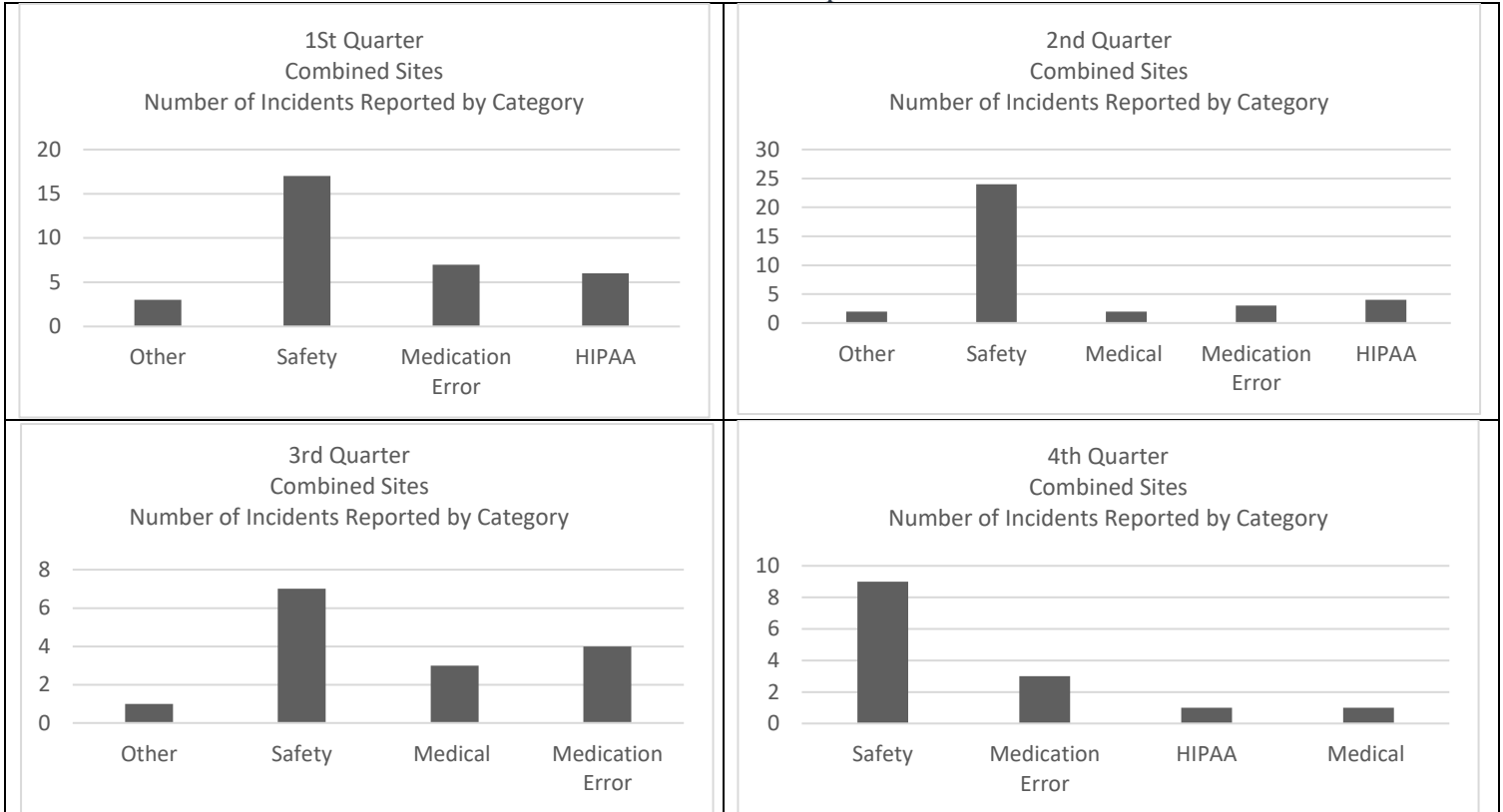
2022 Top Risks Number of Occurrences



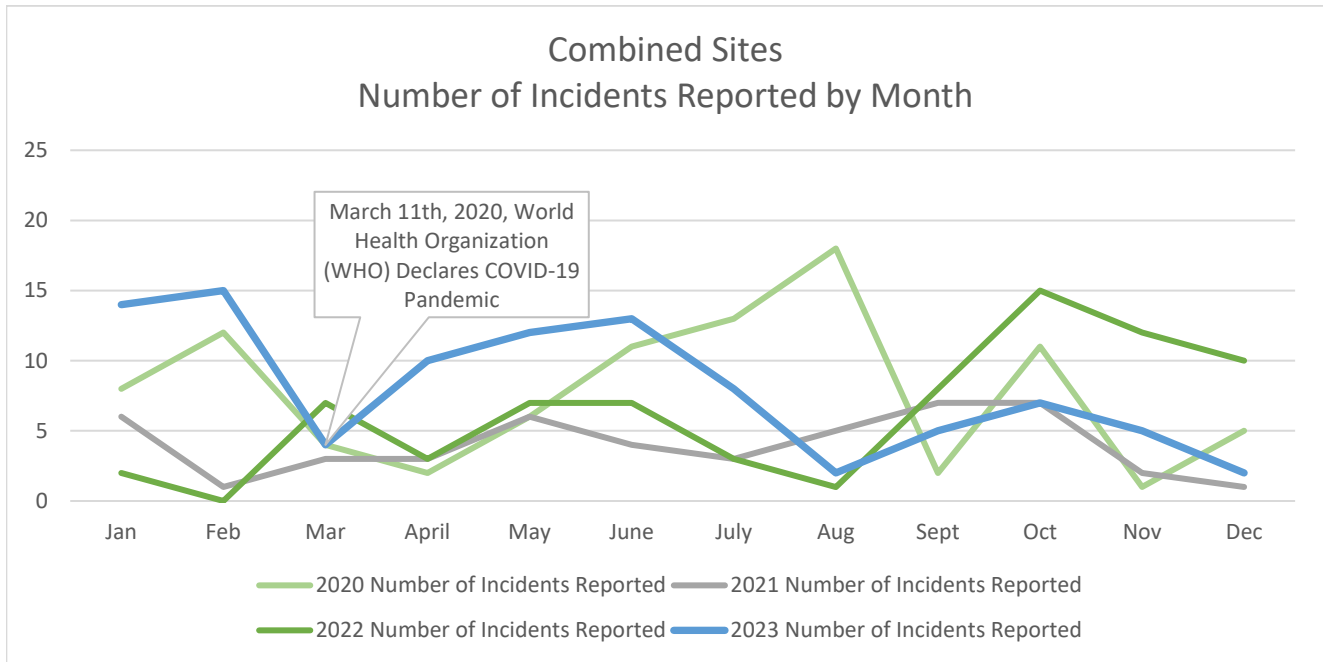
2023 Top Risks Number of Occurrences



Quarterly Risk Management Assessments Data/Trends Reports



Combined Site(s)/Location(s) Number of Incidents Reported by Month



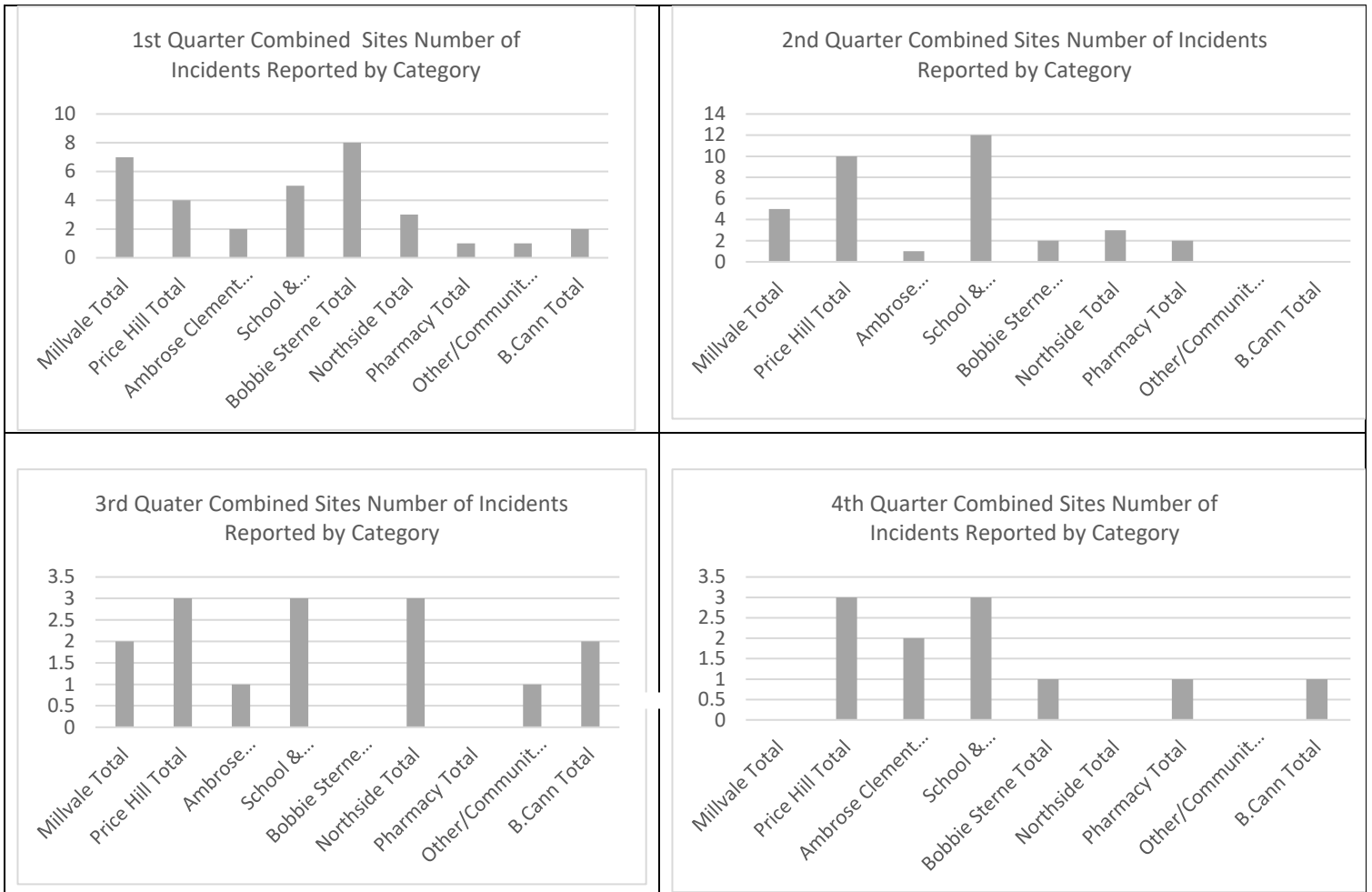
2023 Year Total: 97 Reported Incidents

2022 Year Total: 75 Reported Incidents

2021 Year Total: 48 Reported Incidents

2020 Year Total: 93 Reported Incidents

Incidents Reported by Site/Location



Status of Annual Risk Management Goals

2023 Goal	Status	Description
*Education/Training	Complete	Nursing organized and implemented the 2023/2024 hands-on clinical skills competency training sessions using Relias software
*Improve Risk Management Process and Culture	Successful Progress	Safety culture improvement as evidenced by a 20% ↑ increased number of incidents reported.

*Goal/intervention related to improving an area of high risk

Completed Risk Management Activities

Efforts made to improve the culture of safety, identify, and reduce risks

- Hands-on Skills Competency
- Relias Training Software
- HIPAA Audit Tool
- 2022 WELL Software Initiatives
- Patient Experience Surveys
- Patient Suggestion Boxes
- Incident Reporting/Evaluation
- Claim(s) Report(s)
- New Automated External Defibrillator (AED)
- Health Center Administered Medication Audit(s)

2024 Risk Management Goals

Streamline Incident Reporting & Modernize Reporting Tool (Electronic)

* Education/Training

* Improve Risk Assessment(s)

*Goal/intervention related to improving an area of high risk

DATE: April 10, 2024
TO: City of Cincinnati Primary Care Governing Board
FROM: Mark Menkhaus, Jr., CFO
SUBJECT: Fiscal Presentation February 2024

Fiscal Presentation

Fiscal Presentation for February 2024.

- For FY24, as of February 2024, Cincinnati Primary Care had a net loss of \$711,482.39.
- In FY23, February had a net gain of \$4,743,183.60. Comparing FY24 with FY23 shows a decrease of \$5,454,665.99. This decrease is due in part to the Medicaid Maximization payment from FY21 that was received in October 2022 in the amount of \$4,831,974.95.
- Revenue decreased by \$1,718,067.74 from FY23. This was mainly due to the Medicaid Maximization payment.
- Expenses increased by \$3,736,598.25 from FY23. The increase is filled positions and a corresponding increase in Fringe benefits. The increase is also due to Harm Reduction Services and document storage fees from FY23 being paid in FY24.
- Here are charges for disaster regular hours and overtime as it relates to COVID-19 for FY24 and FY23 for February.

Clinics		
Type Labor Cost	FY24	FY23
Disaster Regular	\$14,053.32	\$40,328.15
Disaster Overtime	\$ 0.00	\$ 4,260.68
Total	\$14,053.32	\$44,588.83

School Based		
Type Labor Cost	FY24	FY22
Disaster Regular	\$2,691.06	\$37,295.97
Disaster Overtime	\$ 0.00	\$ 6,778.57
Total	\$2,691.06	\$44,074.54

February Payor Mix Highlights:

	Medicaid	Commercial	Medicare	Self-Pay
Medical	-9%	0%	0%	5%
Dental	-2%	0%	0%	3%
School-Based Medical	-8%	1%	0%	7%
School-Based Dental	-10%	-1%	0%	10%
Behavioral Health	-5%	-2%	-6%	7%
Vision	-12%	0%	0%	12%

Accounts Receivable Trends:

- The accounts receivable collection effort for February for 90-days is 16% and for 120-days is 8%. Our aim for the ideal rate percentage for 90-days is 20% and our 120-days is 10%. The rate for 90-days decreased by 1% and the rate for 120-days increased by 5% from the previous month.

Days in Accounts Receivable & Total Accounts Receivable:

- The days in accounts receivable have decreased slightly from the month before by 3.7 days. The days in accounts receivable are the lowest amount in the previous 13 months.

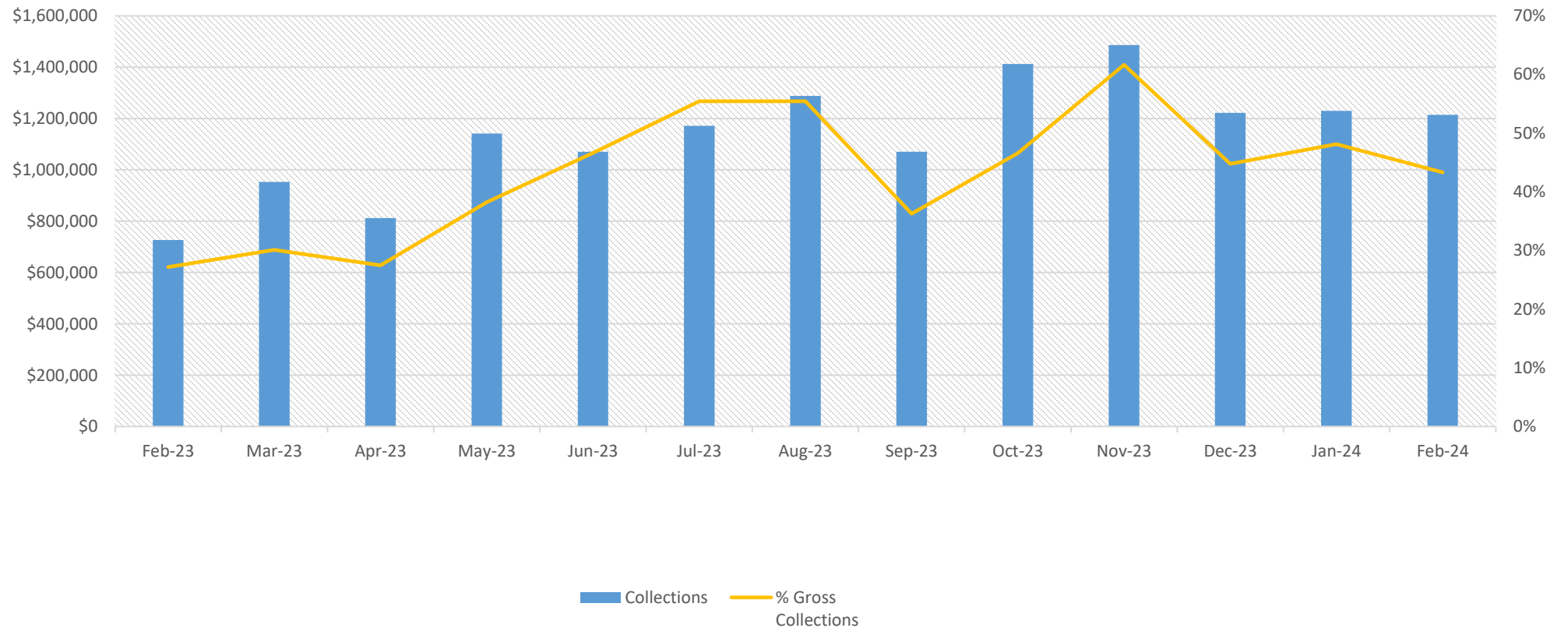
City of Cincinnati Primary Care
Profit and Loss with fiscal year comparison
February 2023 - February 2024

	FY24 Actual	FY23 Actual	Variance FY24 vs F23
Revenue			
8536-Grants\State	\$50,000.00	\$4,520,156.63	-98.89%
8556-Grants\Federal	\$2,363,293.36	\$0.00	0.00%
8563-Board of Ed Svc (School Nurses Sal.)	\$2,701,031.21	\$0.00	0.00%
8571-Specific Purpose\Private Org.	\$5,000.00	\$0.00	0.00%
8617-Fringe Benefit Reimbursement	\$0.00	\$0.00	0.00%
8733-Self-Pay Patient	\$587,635.89	\$647,724.68	-9.28%
8734-Medicare	\$3,430,198.74	\$3,373,695.15	1.67%
8736-Medicaid	\$6,850,922.82	\$9,102,876.70	-24.74%
8737-Private Pay Insurance	\$803,351.43	\$819,794.81	-2.01%
8738-Medicaid Managed Care	\$4,037,117.80	\$4,209,975.06	-4.11%
8739-Misc. (Medical rec.\smoke free inv.)	\$715,269.86	\$151,839.78	371.07%
8932-Prior Year Reimbursement	\$225,700.54	\$481,967.73	-53.17%
416-Offset	\$3,437,219.58	\$3,616,778.43	-4.96%
Total Revenue	\$25,206,741.23	\$26,924,808.97	-6.38%
Expenses			
71-Personnel	\$13,573,774.55	\$11,412,789.07	18.93%
72-Contractual	\$4,087,389.85	\$3,624,339.87	12.78%
73-Material	\$1,424,972.34	\$1,565,360.94	-8.97%
74-Fixed Cost	\$1,361,044.95	\$1,083,634.34	25.60%
75-Fringes	\$5,471,041.93	\$4,495,501.15	21.70%
Total Expenses	\$25,918,223.62	\$22,181,625.37	16.85%
Net Gain (Losses)	(\$711,482.39)	\$4,743,183.60	-115.00%

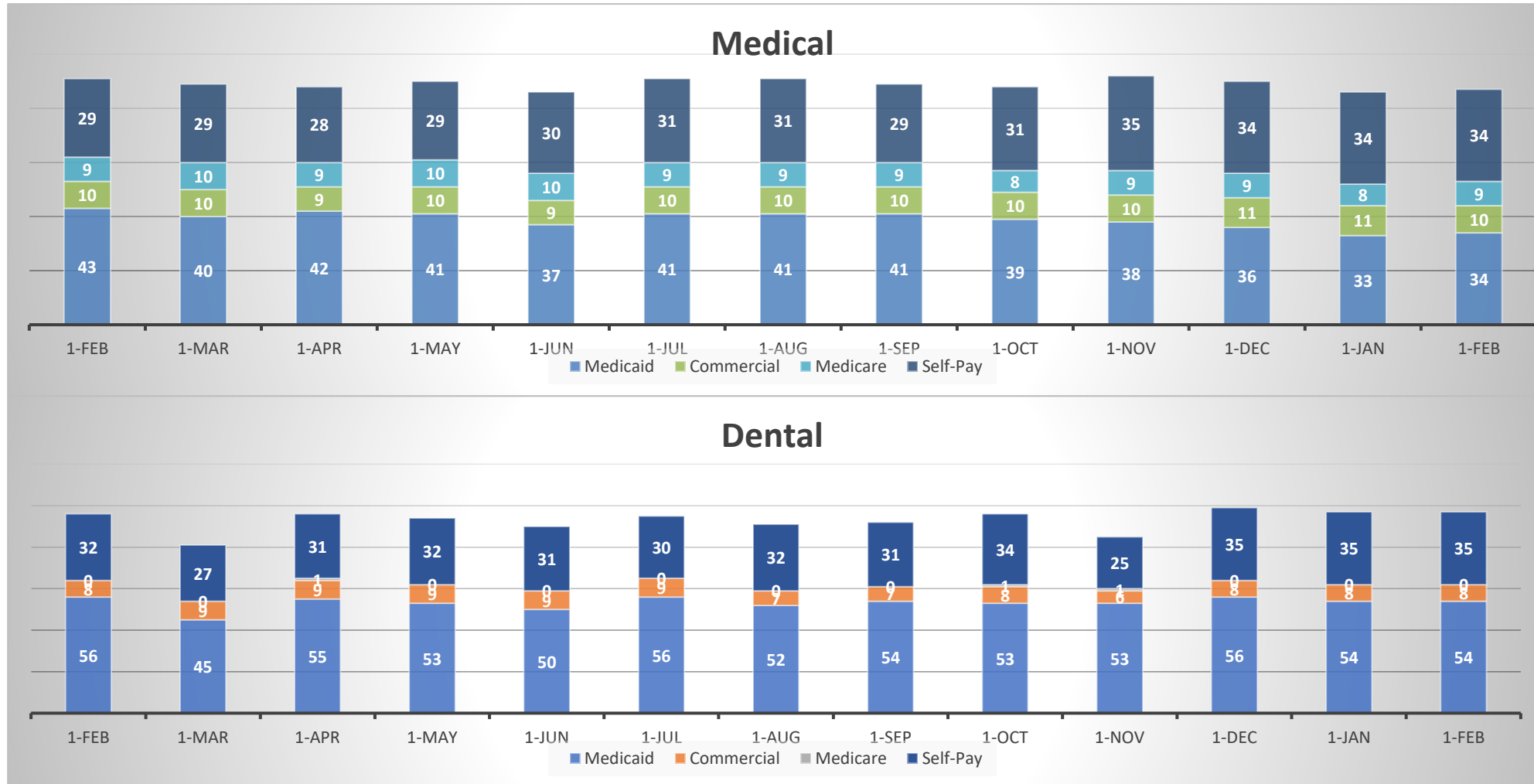
CHD/CCPC Finance
Update
April 10, 2024

Revenue Presentation

Monthly Visit Revenue

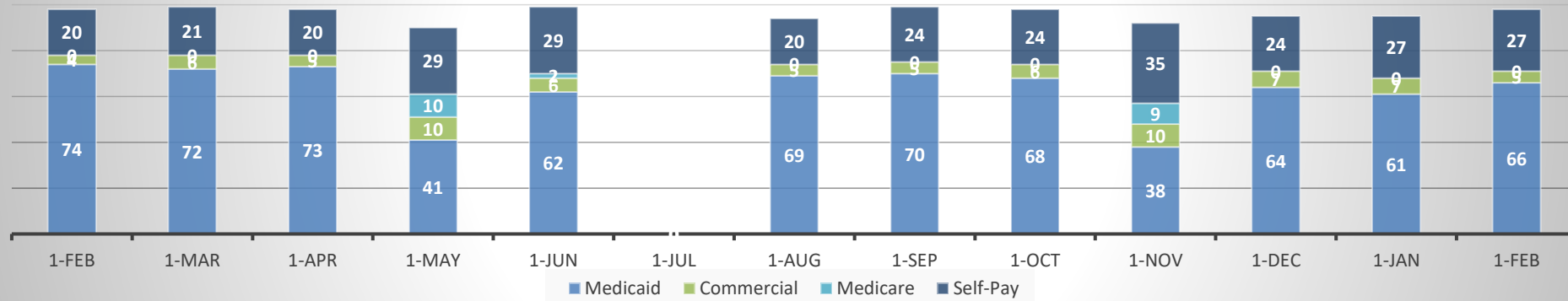


Payor Mix

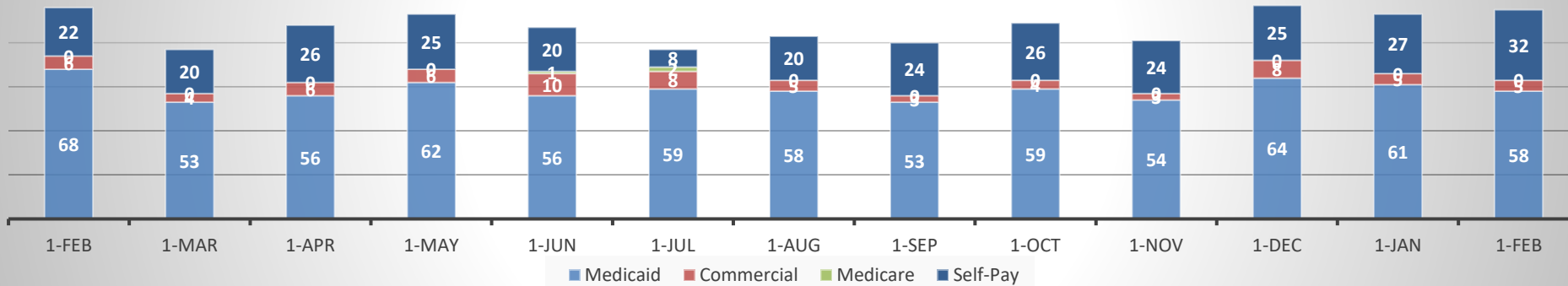


Payor Mix

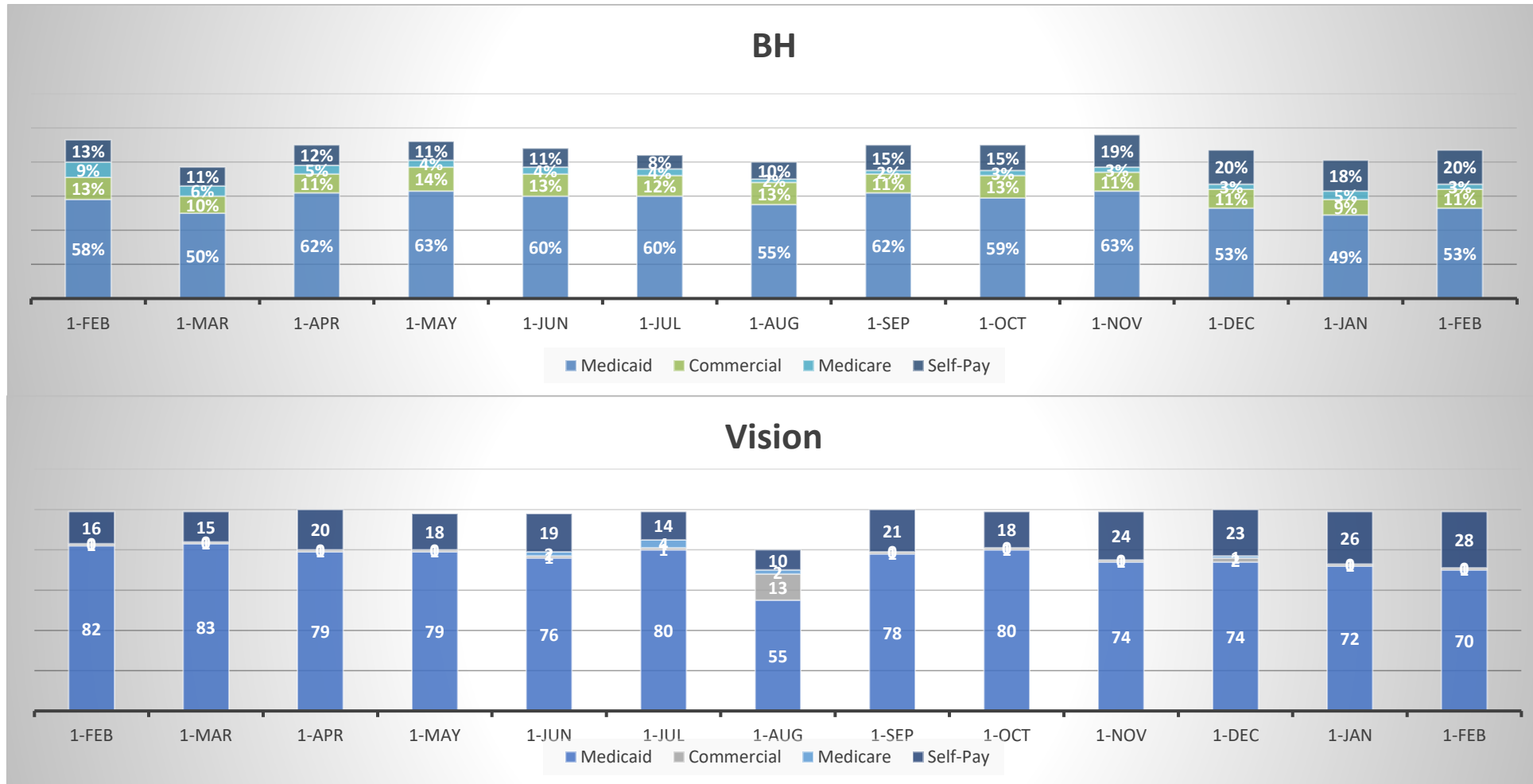
SBHC - Medical



SBHC - Dental

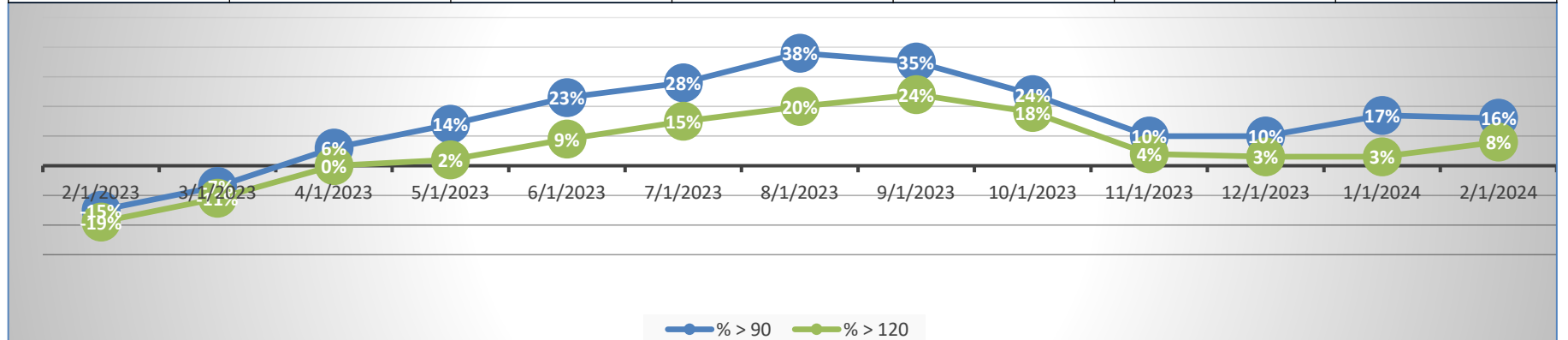


Payor Mix

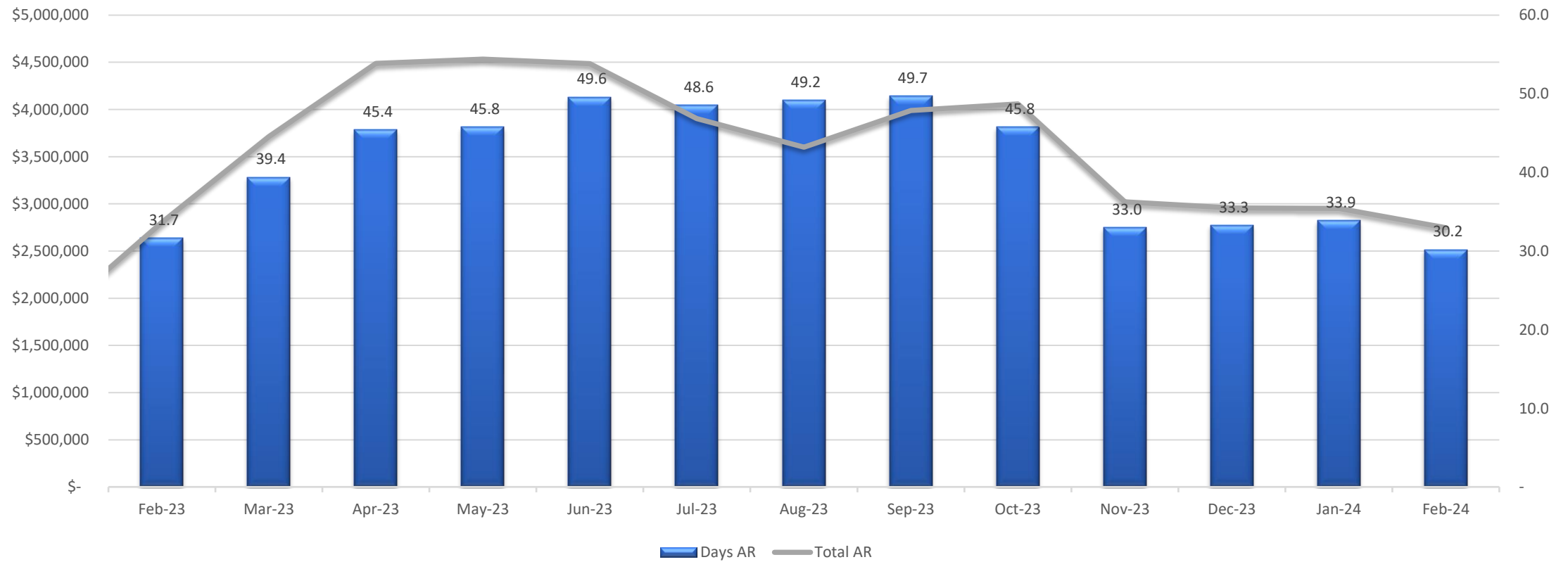


AR Trends

Aging Period	Insurance February	Patient - All February	Patient - On Pmt Plan February	Patient - Not on Pmt Plan February	Total February	% Total February
0 - 30	\$1,366,338	\$144,341	\$225	\$144,116	\$1,510,678	55.01%
31 - 60	\$287,228	\$113,561	\$869	\$112,692	\$400,789	14.59%
61 - 90	\$294,872	\$112,939	\$719	\$112,220	\$407,811	14.85%
91 - 120	\$161,687	\$59,041	\$1,080	\$57,961	\$220,728	8.04%
121 - 150	\$221,869	\$46,331	\$1,270	\$45,060	\$268,200	9.77%
151 - 180	\$29,410	\$22,546	\$66	\$22,480	\$51,956	1.89%
181 - 210	\$18,959	(\$2,212)	\$288	(\$2,500)	\$16,747	0.61%
211+	(\$34,880)	(\$95,719)	\$590	(\$96,309)	(\$130,600)	-4.76%
Total	\$2,345,482	\$400,827	\$5,107	\$395,720	\$2,746,309	
% > 90	17%	7%	65%	7%	16%	
% > 120	10%	-7%	43%	-8%	8%	



Day in AR & Total A/R



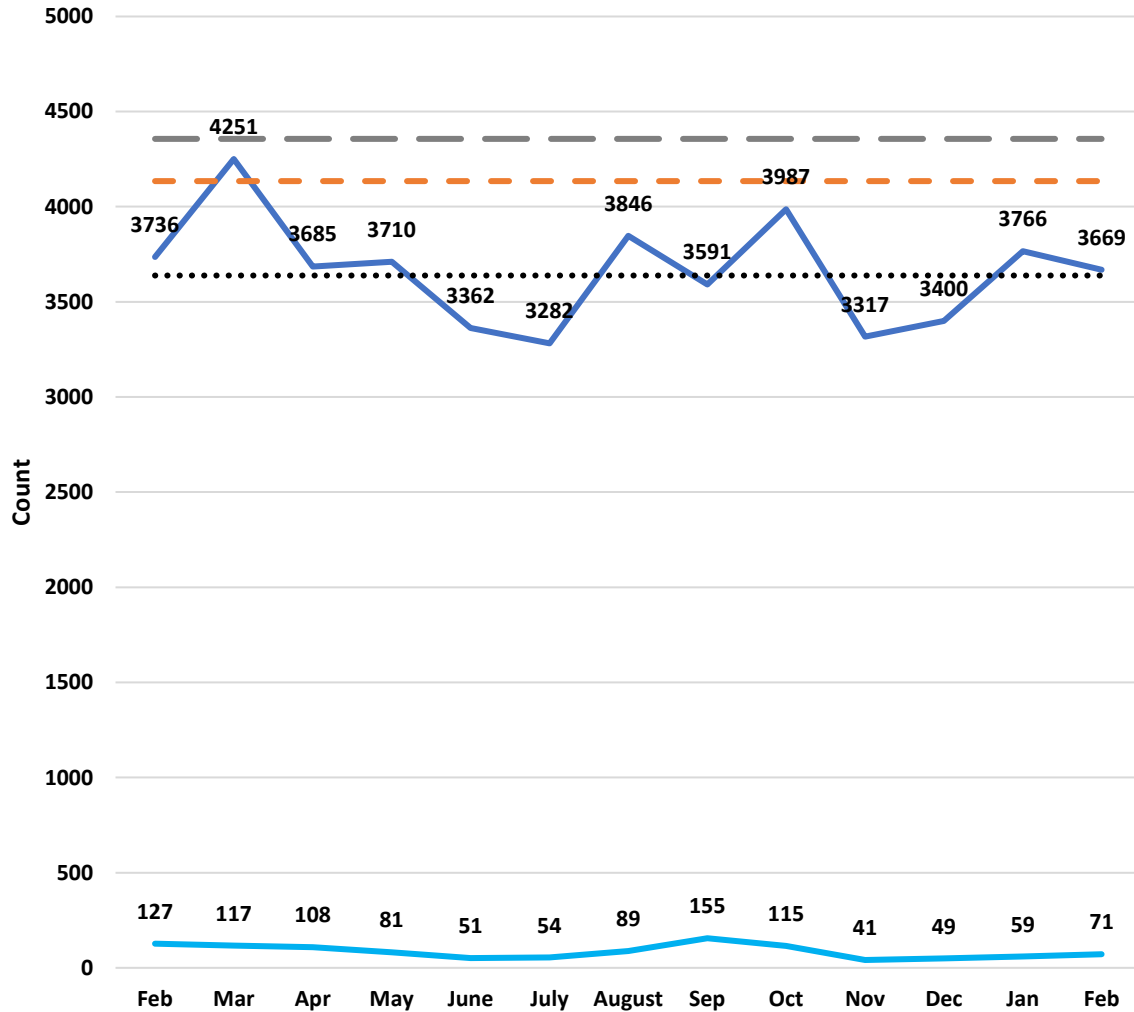
The background features a large, stylized graphic on the left side consisting of several overlapping, curved bands in shades of blue and green. The bands are arranged in a way that suggests a circular or spiral motion. The colors transition from a bright blue on the left to a lighter green on the right. The overall aesthetic is modern and professional.

CCPC Board Meeting – Efficiency Update

April 2024

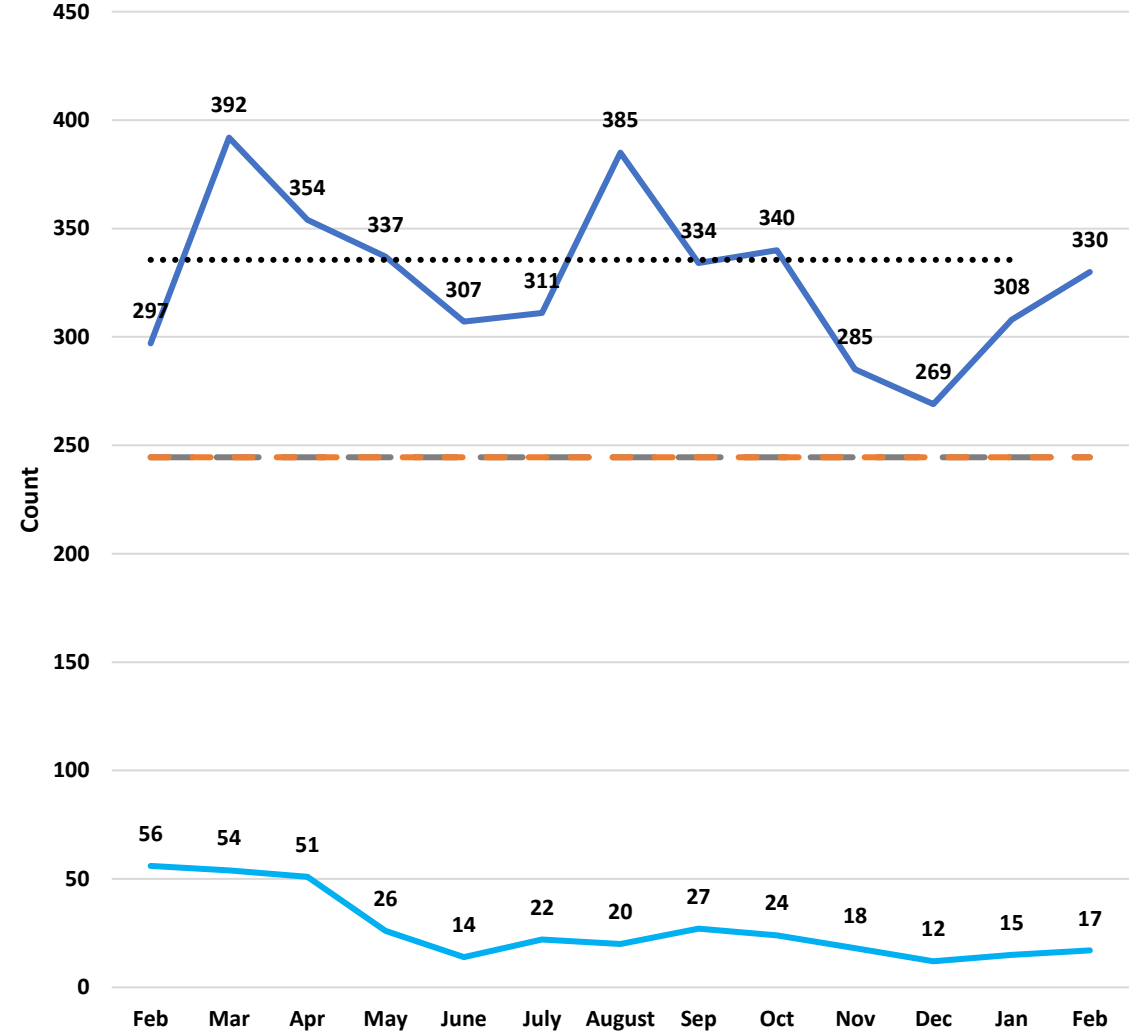
Medical/Behavioral Health

NUMBER OF VISITS - ALL LOCATIONS



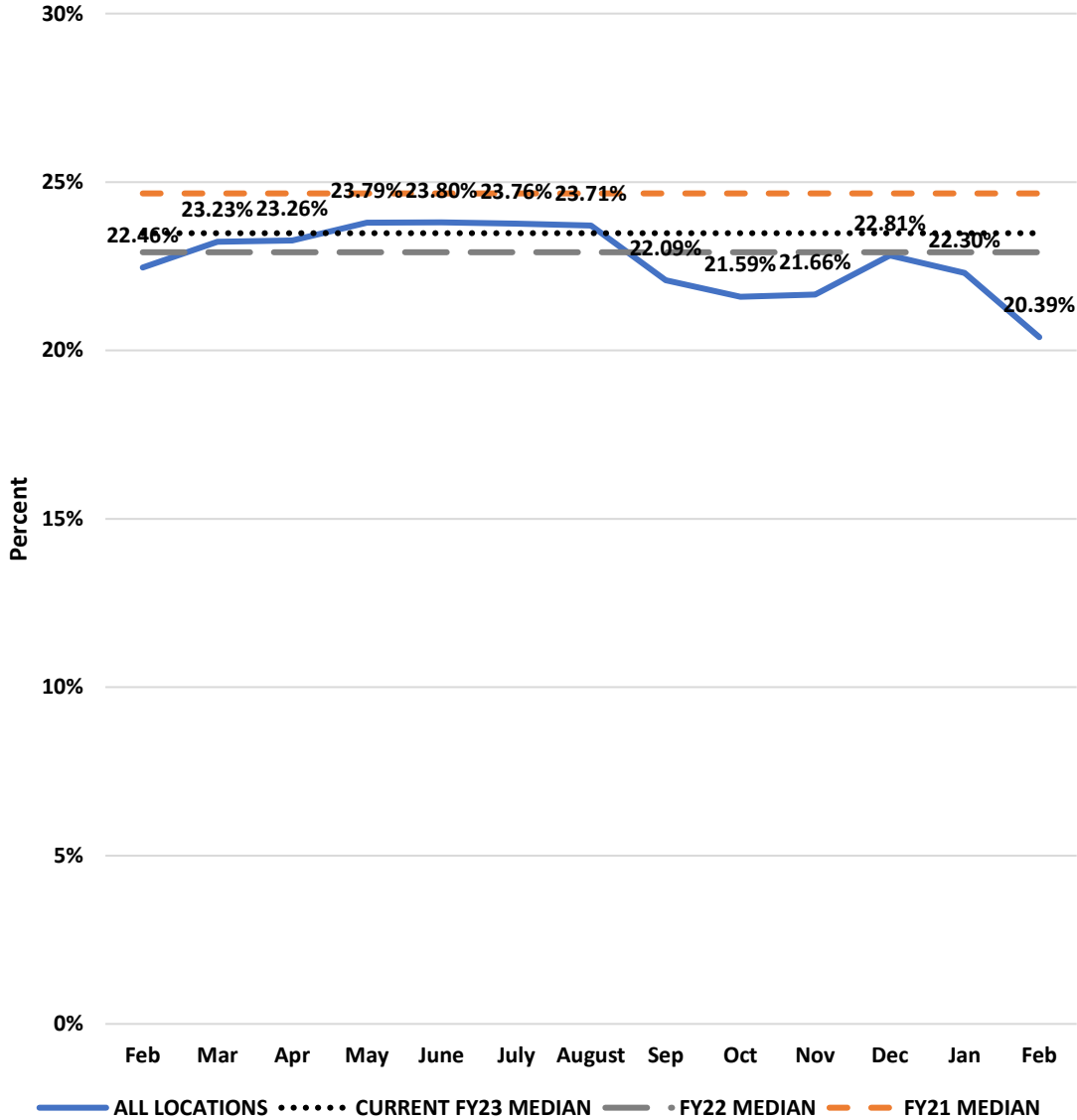
— ALL LOCATIONS — TELEHEALTH VISITS CURRENT FY23 MEDIAN
- - - FY22 MEDIAN - - - FY21 MEDIAN

NUMBER OF VISITS - ALL BEHAVIORAL HEALTH

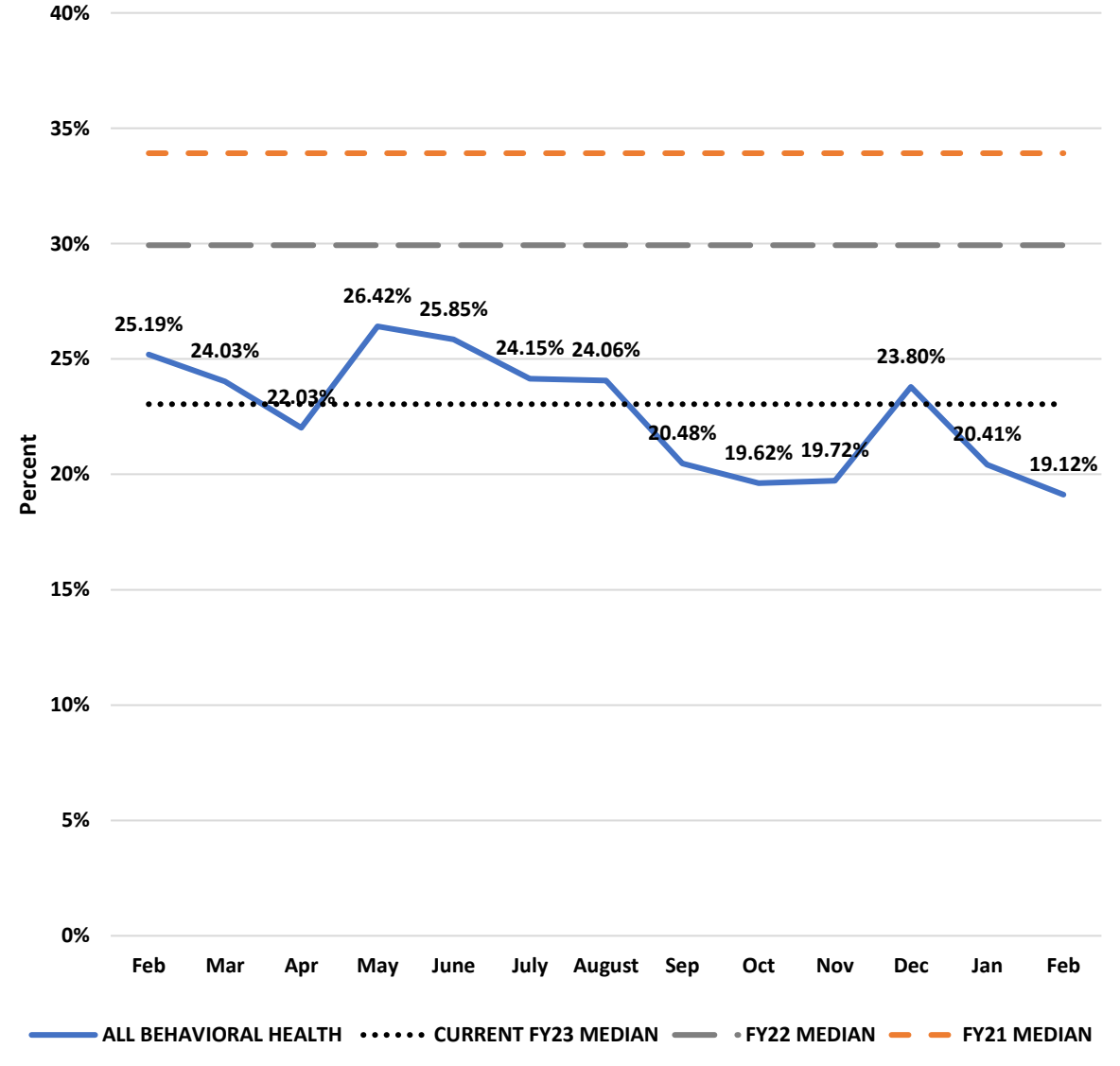


— ALL BEHAVIORAL HEALTH — TELEMEDICINE VISITS CURRENT FY23 MEDIAN
- - - FY22 MEDIAN - - - FY21 MEDIAN

NO SHOW % - ALL LOCATIONS

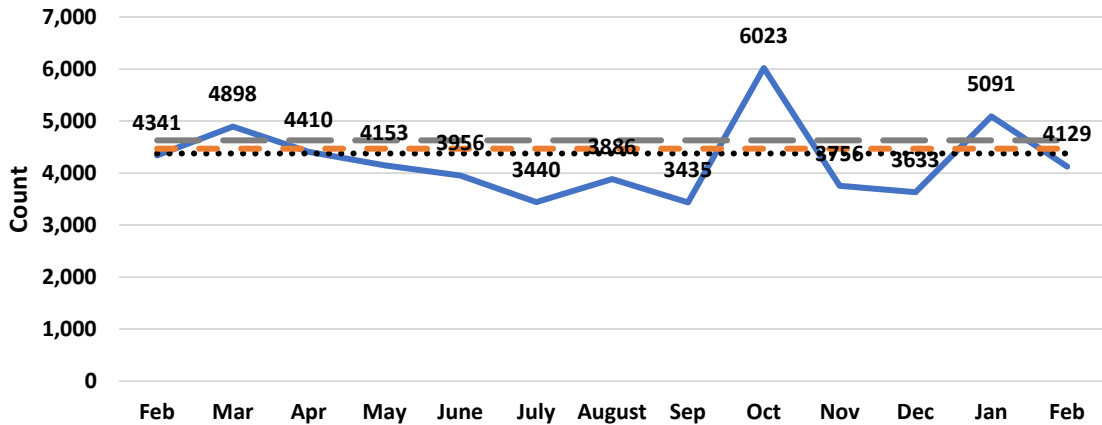


NO SHOW % - ALL BEHAVIORAL HEALTH

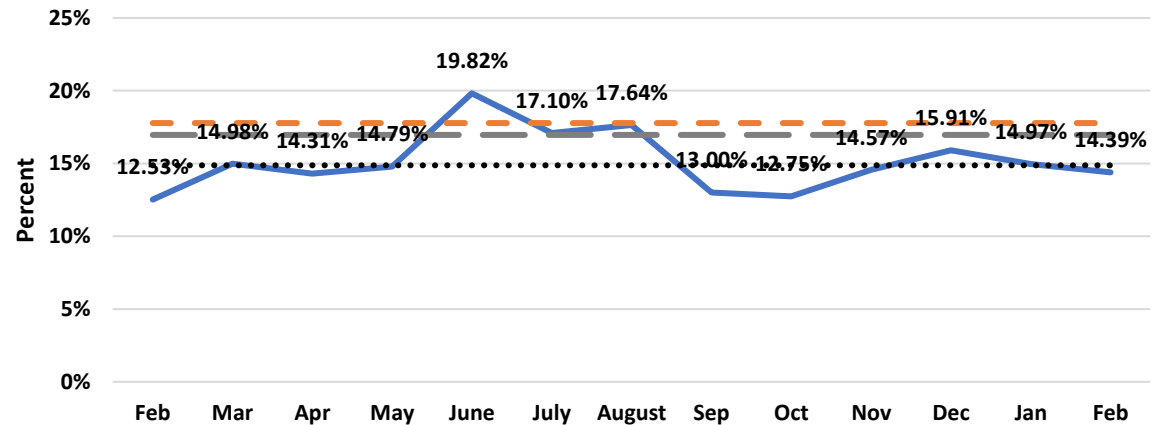


Dental

DENTAL VISITS - ALL LOCATIONS



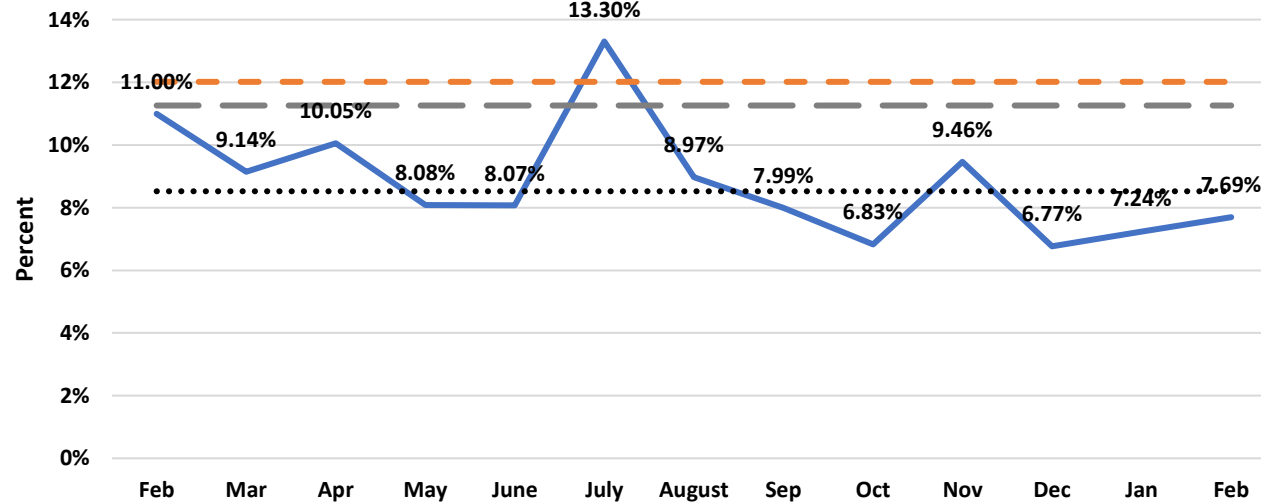
DENTAL BROKEN APPT % - ALL LOCATIONS



— ALL DENTAL LOCATIONS CURRENT FY23 MEDIAN - - - - - FY22 MEDIAN - - - - - FY21 MEDIAN

— ALL DENTAL LOCATIONS CURRENT FY23 MEDIAN - - - - - FY22 MEDIAN - - - - - FY21 MEDIAN

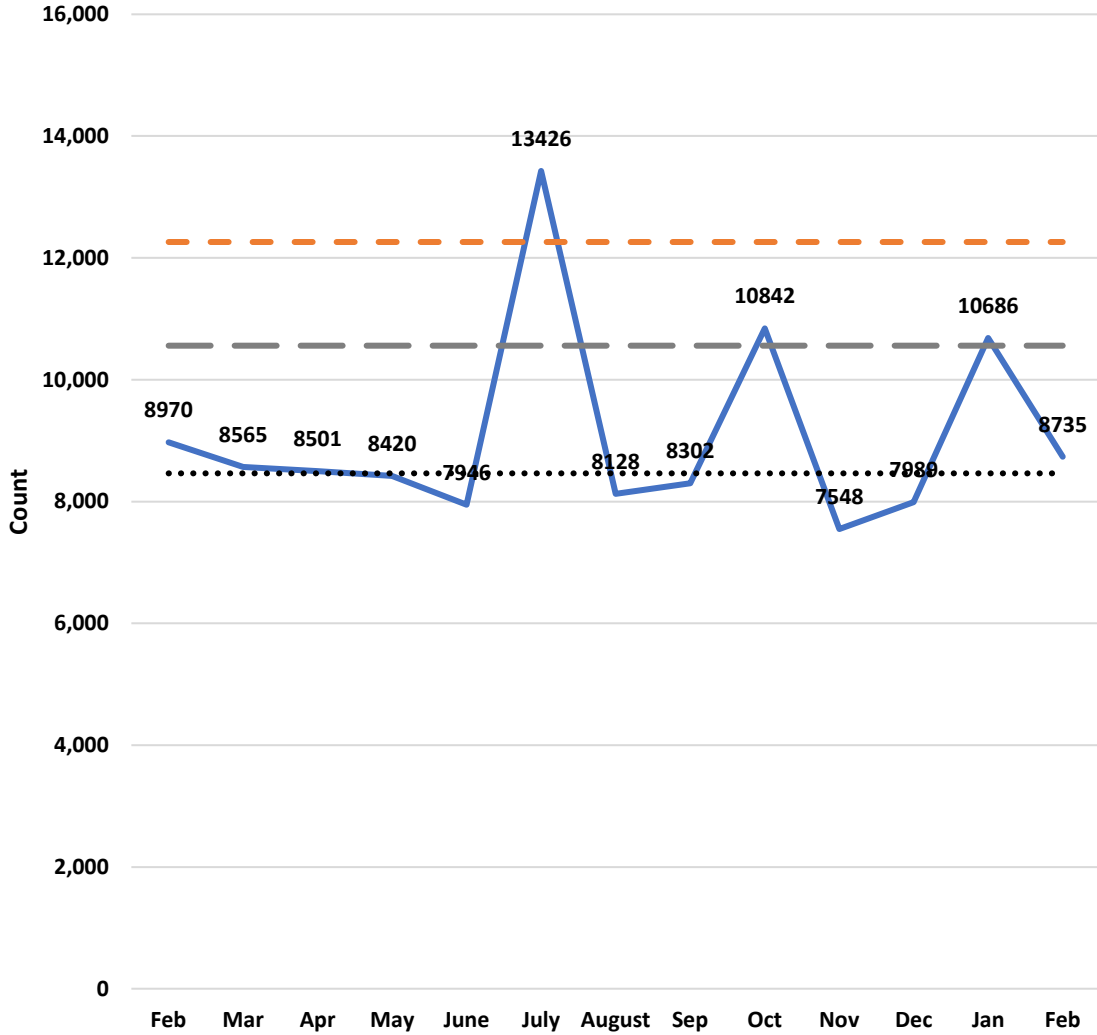
DENTAL NEW PATIENT % - ALL LOCATIONS



— ALL DENTAL LOCATIONS CURRENT FY23 MEDIAN - - - - - FY22 MEDIAN - - - - - FY21 MEDIAN

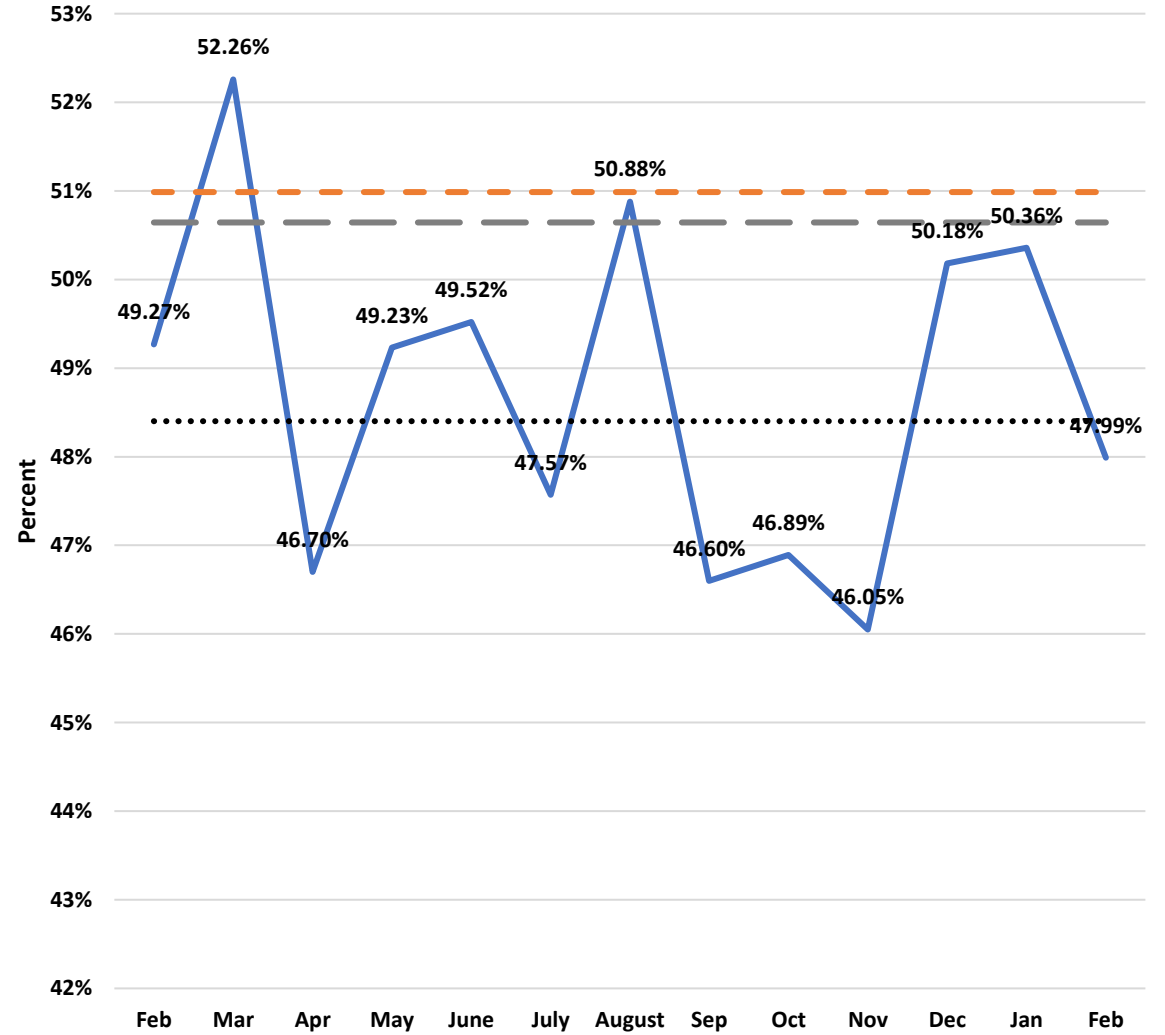
Pharmacy

PHARMACY NUMBER OF FILLS - ALL LOCATIONS



— ALL PHARMACY LOCATIONS
 - - - - - CURRENT FY23 MEDIAN
- - - - - FY22 MEDIAN
 - - - - - FY21 MEDIAN

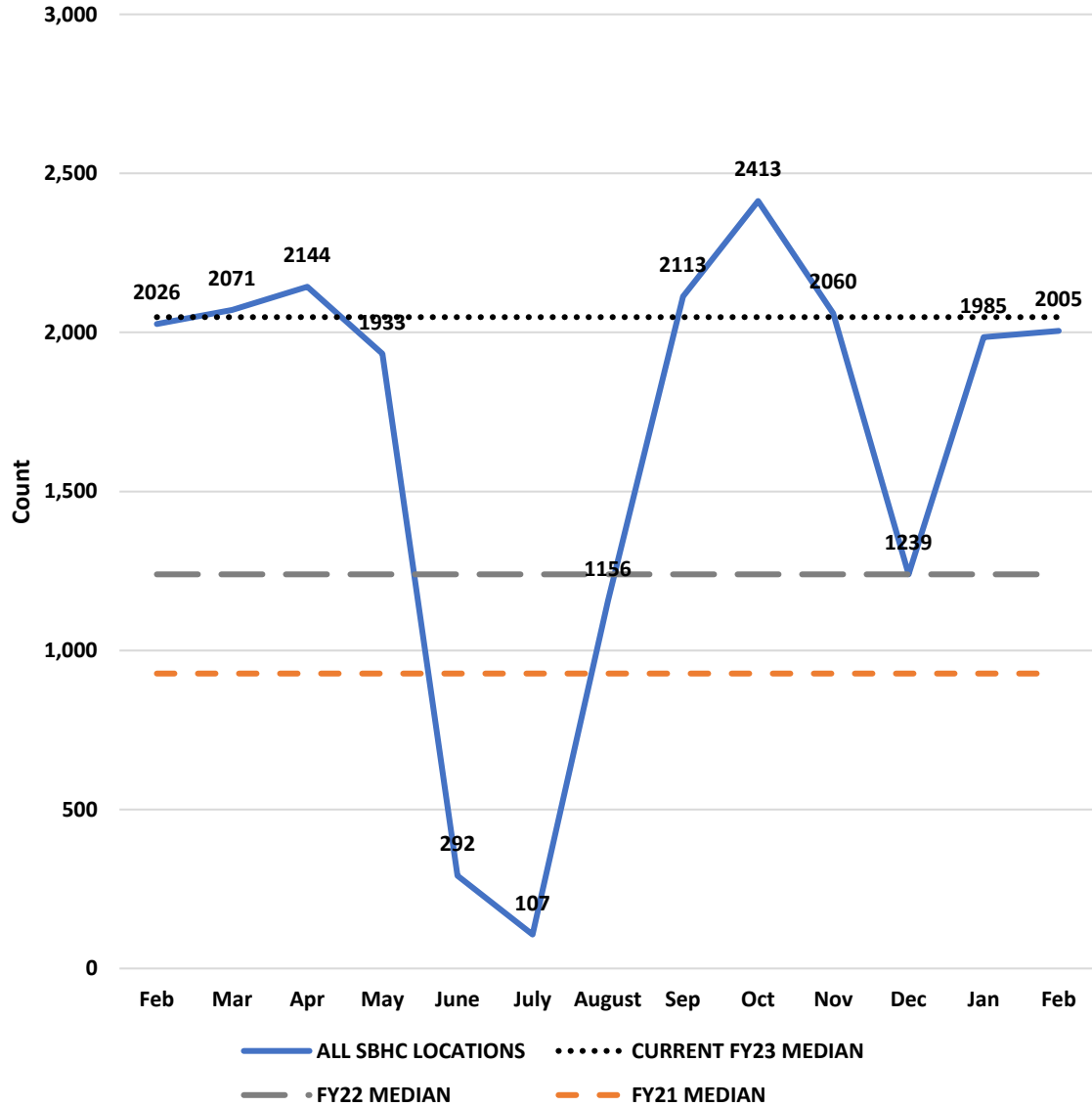
PHARMACY ESCRIBE % - ALL LOCATIONS



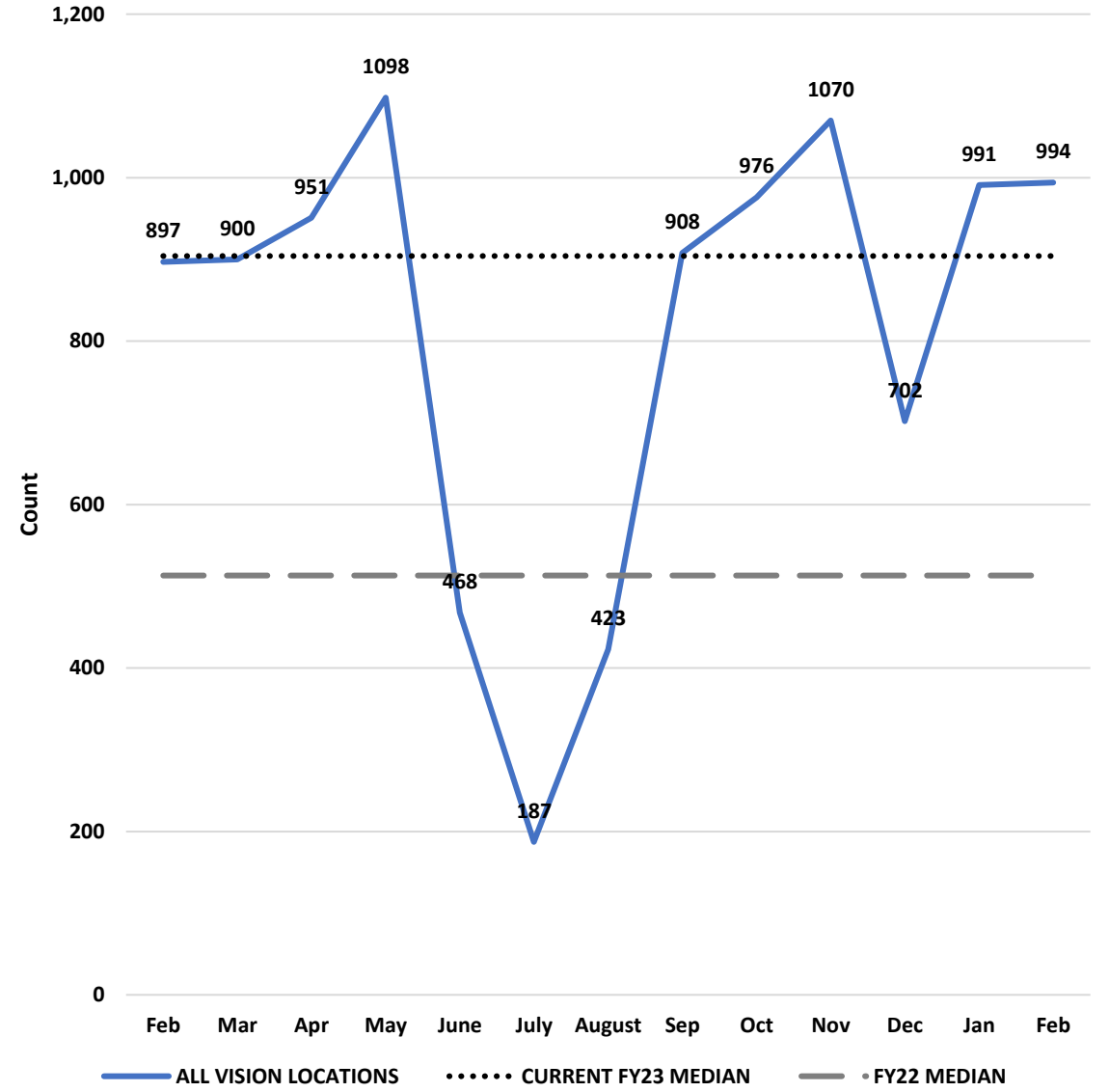
— ALL PHARMACY LOCATIONS
 - - - - - CURRENT FY23 MEDIAN
- - - - - FY22 MEDIAN
 - - - - - FY21 MEDIAN

School Based Health Centers

SBHC VISITS - ALL LOCATIONS

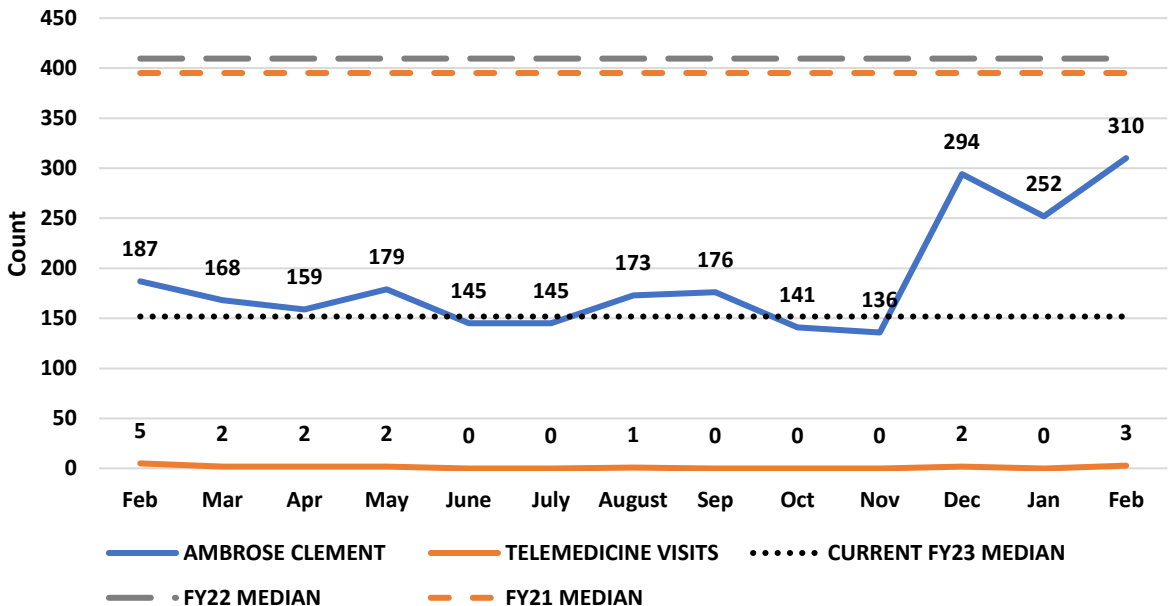


VISION VISITS - ALL LOCATIONS

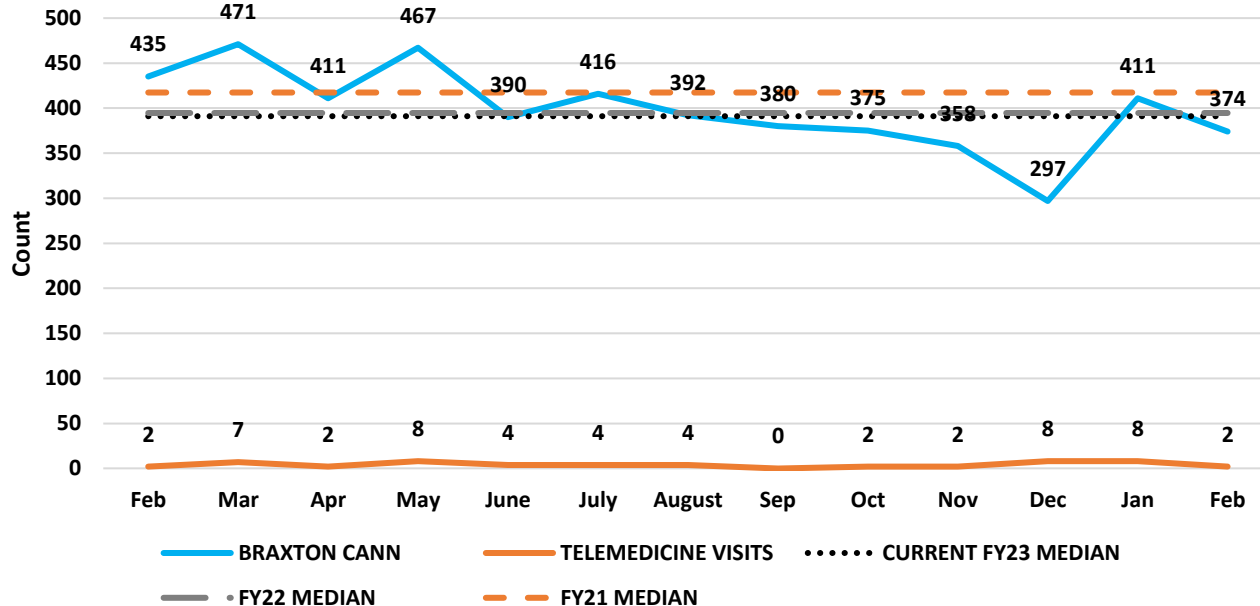


Supplemental Slides

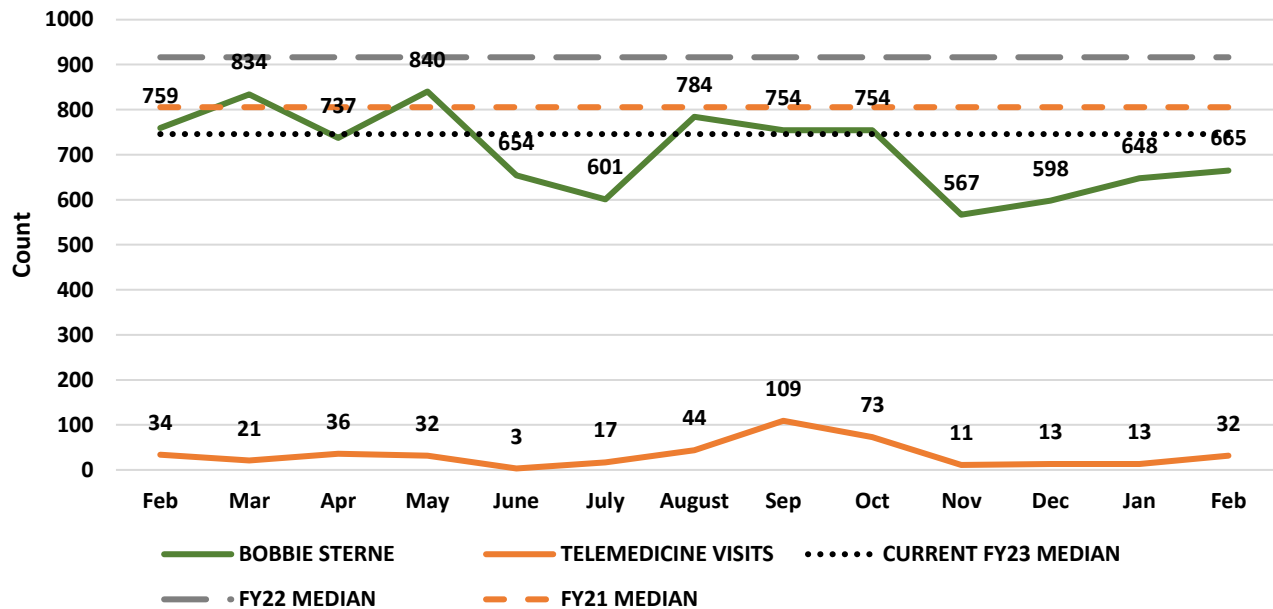
AMBROSE



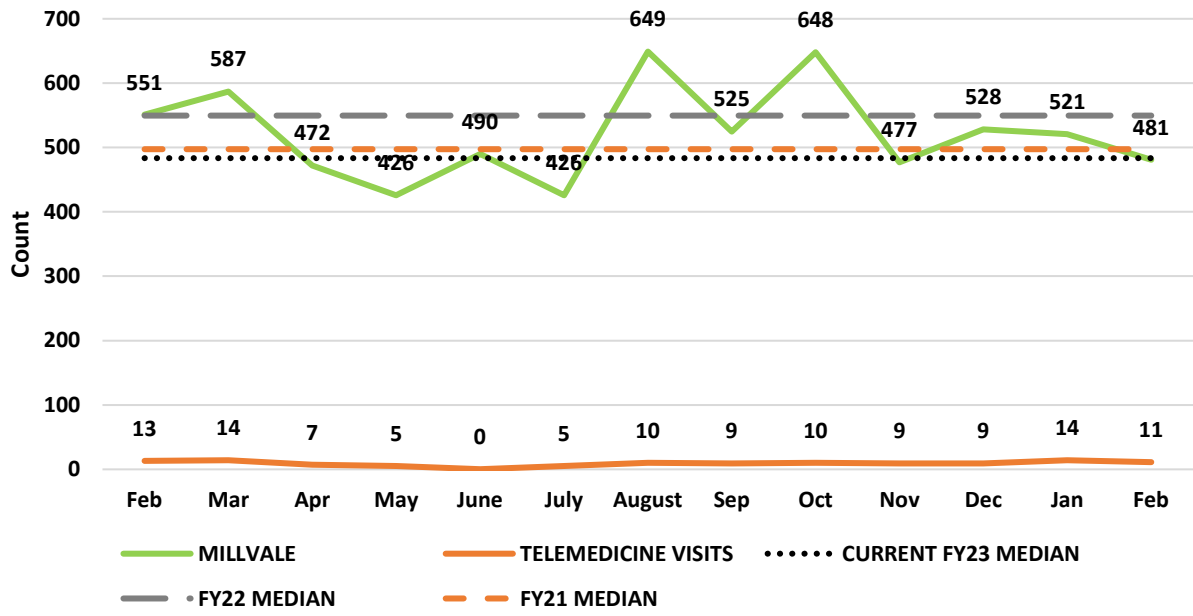
VISITS



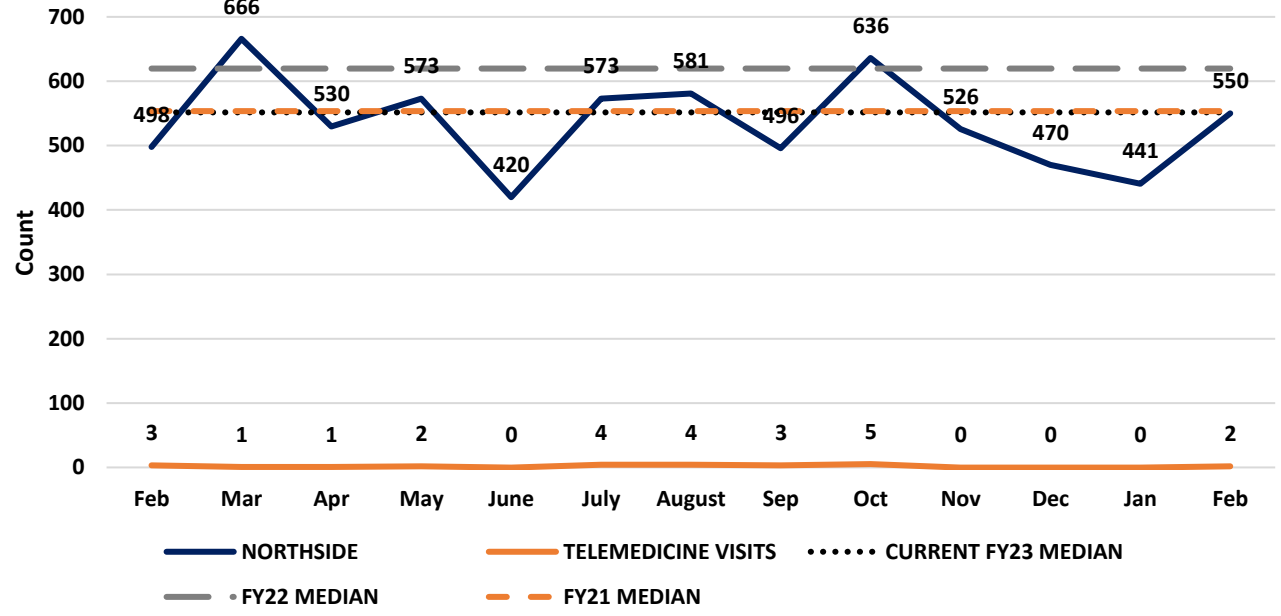
BOBBIE STERNE



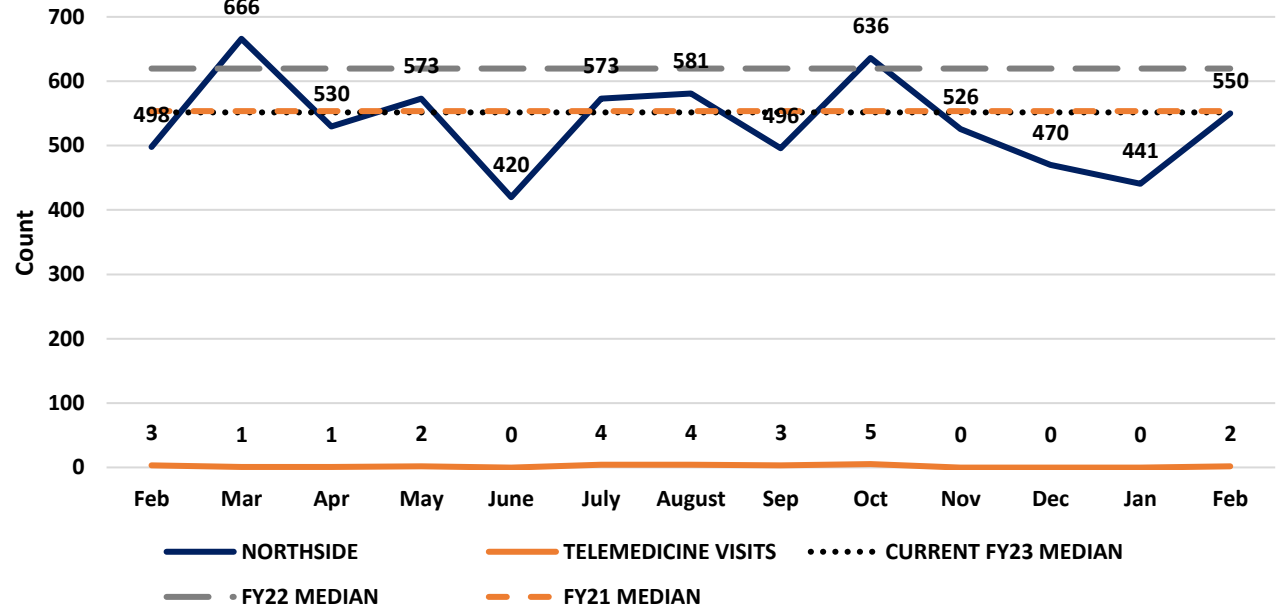
MILLVALE



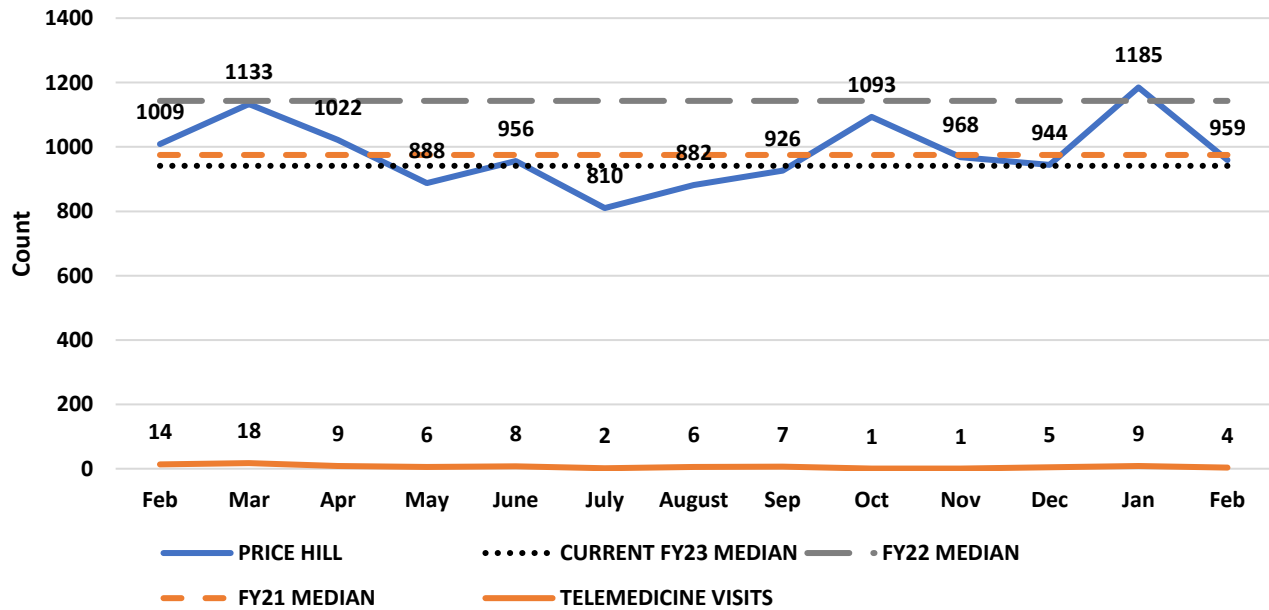
VISITS



NORTHSIDE



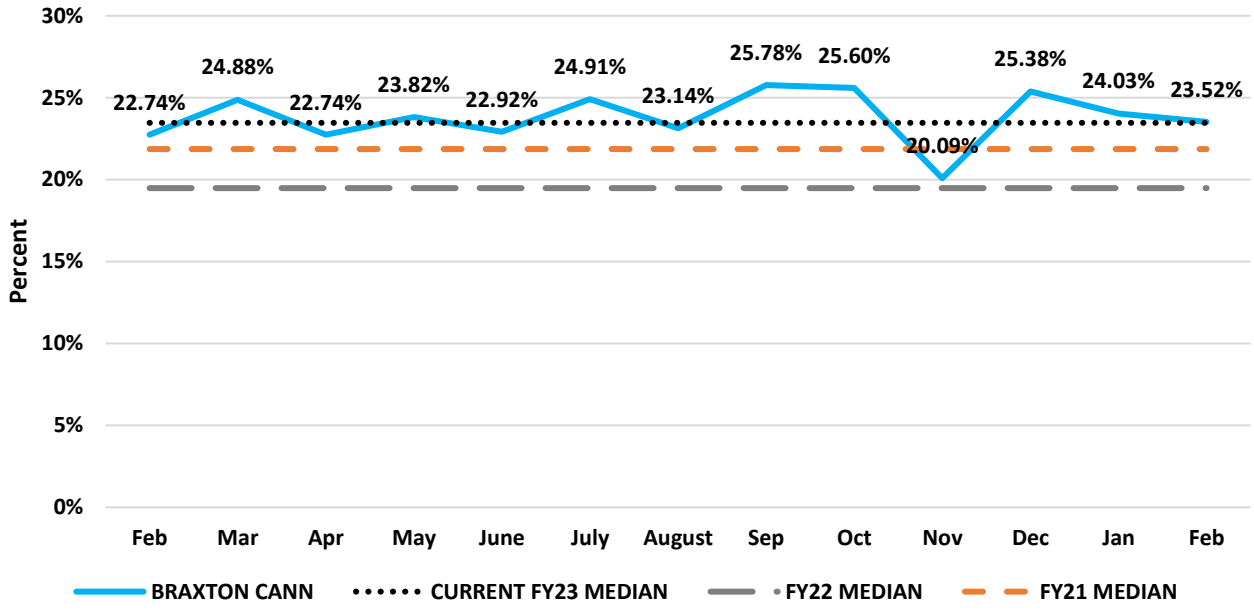
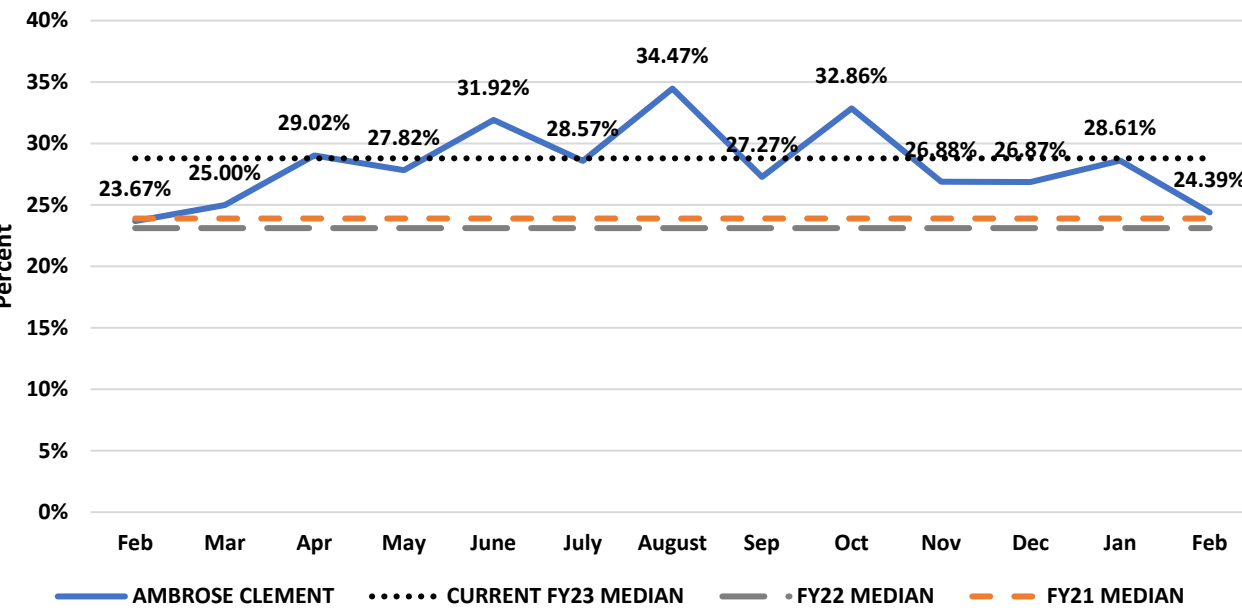
PRICE HILL



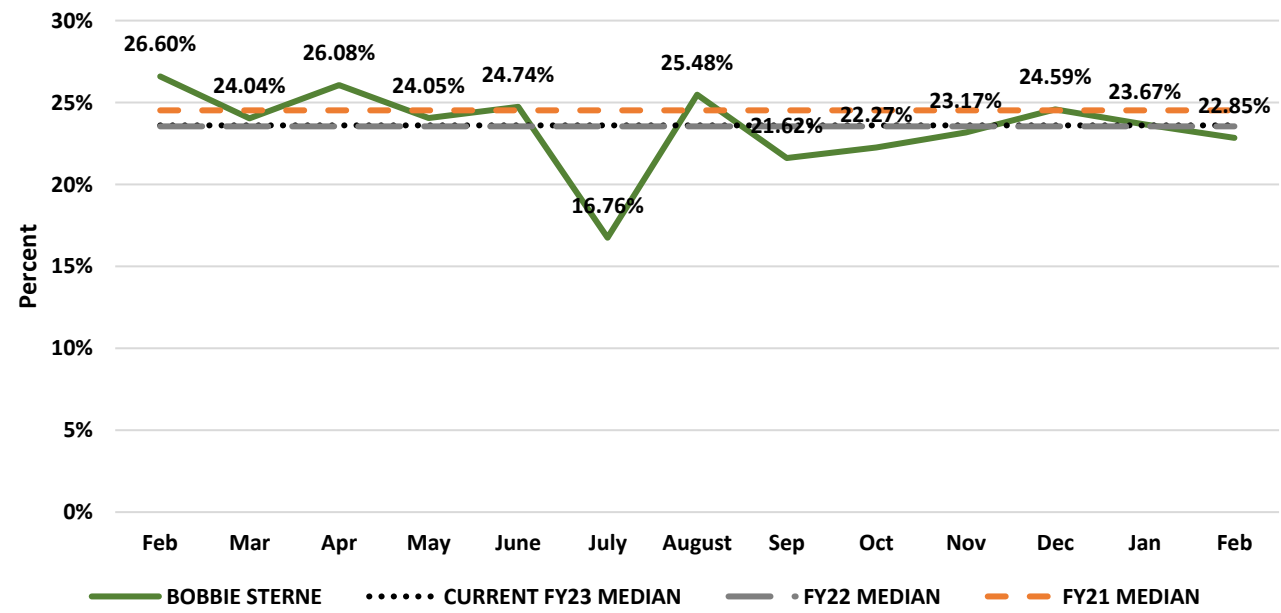
AMBROSE

NO SHOW PERCENT

BRAXTON CANN



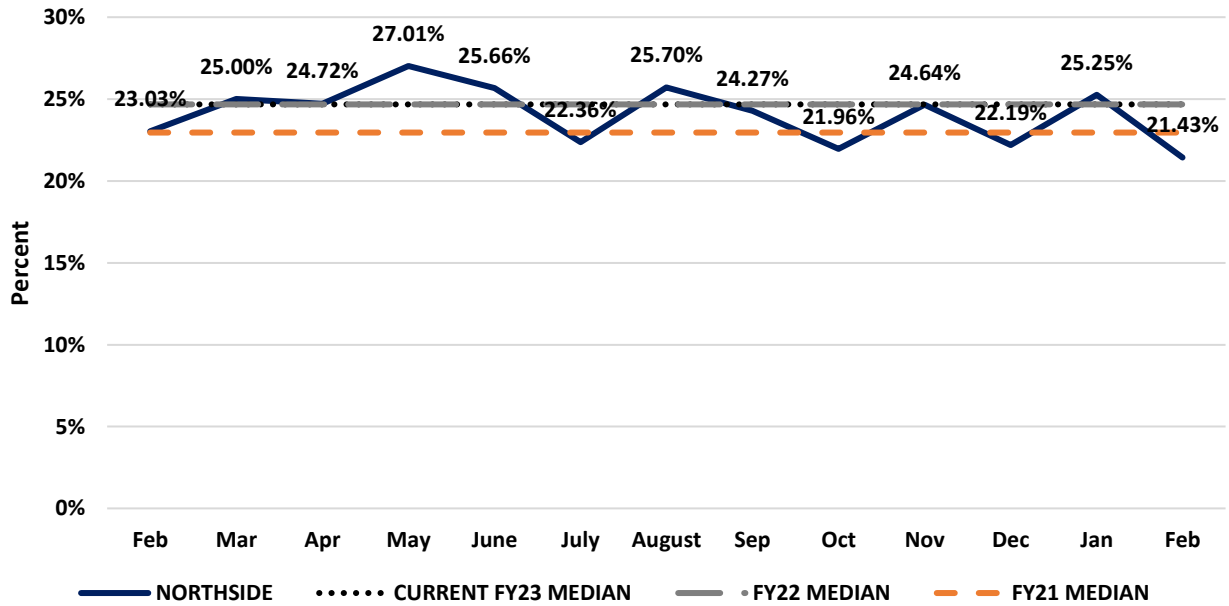
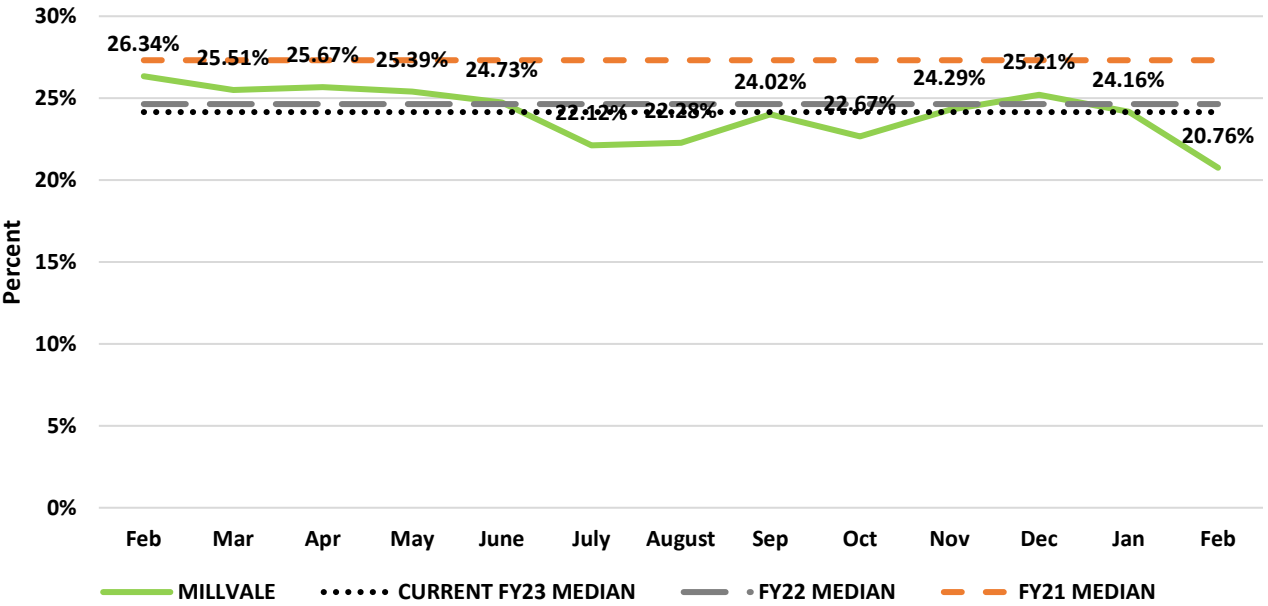
BOBBIE STERNE



NO SHOW PERCENT

MILLVALE

NORTHSIDE



PRICE HILL

